



# Between the Rows

## In This Issue:

*Planning Ahead & Summer Heat | 1-2*

*Meet the Interns | 3-4*

*Photo Contest Winners & New Employees | 5-6*

*Grain Storage Changes | 7-8*

*Giving Back | 9*

*Halfway | 11-12*



# CEO UPDATE

**Planning Ahead** - With summer underway, we have entered the final few months of our fiscal year, which ends on August 31st. If we were to close the books today, we would report a record-breaking year in terms of financial performance and bottom-line earnings. However, the summer months always pose profitability challenges due to reduced revenues, which is typical for this time of year. In the past, we have relied on grain shipments to generate cash flow during these slower months. Unfortunately, due to the inverted grain markets, we shipped a year's worth of grain in the first five months of this fiscal year, resulting in a significant decrease in grain volume shipments for the latter half of this year compared to previous years. While we are well-positioned for the remainder of the fiscal year, we still have some work to do before reaching the finish line. Depending on the performance of our operations during the summer months, we remain optimistic that we can deliver value back to our owners in the form of patronage.

## PLANNING AHEAD

Although the current fiscal year is not yet complete, we have already begun looking ahead and preparing forecasts for the next fiscal year. However, there are several variables that pose significant challenges in creating budgets for the upcoming operating season.

Weather conditions play a crucial role. Just last week, we received reports indicating depleting crop conditions across our trade territory. The overall outlook suggested a potential crop failure unless we received rain within the next week or so. Fortunately, unwanted high winds brought some rain, greatly improving the outlook. However, as we head into July and August, these conditions could change again. We hope for cooler temperatures, timely rains, and a successful harvest for all of our farmers. As a cooperative, 70% of our yearly revenue is related to our grain business. Without an average harvest, achieving a successful year becomes challenging.

The inverted grain market and the cost to carry are ongoing concerns. The markets continue to be inverted, which means there is no carry in the futures market for commercial grain businesses like ours. Additionally,

rising interest rates and higher operating costs further compound the challenges associated with managing risk in the inverted market and increasing the cost of carry in the grain markets. As we plan for the fall, our teams are actively working to mitigate risk and navigate this difficult environment.

Sustainability, emerging markets, and providing access to new products and technologies are also at the forefront of our future plans. If we can offer resources that add value to your farming operations in terms of sustainability, emerging markets, or new products and technologies, it is our responsibility as a member-owned cooperative to do so.

As I write this summer newsletter on July 4th, a day of celebration and reflection, I hope you and your loved ones had a safe and enjoyable Independence Day. Regardless of how you choose to celebrate, let us all continue to appreciate the freedoms we enjoy in what is still considered the greatest country in the world.

I am grateful for the opportunity to serve your cooperative and eager to tackle the challenges and opportunities that lie ahead. As always, please feel free to reach out to me directly with any questions or concerns you may have.

Regards,

- **Wes Spohr, President & CEO**



# RISK MANAGEMENT UPDATE

**Summer Heat** - The hottest topic of the summer might end up being these very hot cattle markets. The past couple months has set all-time high cattle prices that hopefully stick around for a while longer. We don't have to rediscuss all the drought issues last year that got us to this point, but these markets are giving us some great opportunities. Every hot market eventually gets cold, so at some point, the markets have to come back to earth. If you knew you could lock in a profit at these current prices, are you willing to roll the dice on future prices going even higher? Livestock Risk Protection gives cattle producers federally subsidized insurance to set a floor price on their cattle right now and protect profit margins. It also has benefits and pricing that isn't available through Put Options. I like to compare these cattle markets to some of the high times we've seen in grain over the years. For example, if grain markets were offering you \$8 corn for this harvest, would you lock in some new crop sales or just sit back, hoping it goes to \$10? If you are a cattle producer, especially those with Feeders and Fats it's a great time to learn more about Livestock Risk Protection Insurance.

It's been a rather dry June across the Ag Partners territory for a month that typically doesn't miss

rainfall. Hopefully the rest of summer will bring us more consistent rainfall. That being said, your crop insurance policy could be a very important resource this year. As you finish your Acreage Report over the next several weeks, please give it a double or triple check to make sure every farm has the correct crop, acres, and shares. Incorrect information can have very negative consequences if you have a claim on your crop insurance policy this harvest. If you notice anything on your policy that needs adjusted, please reach out as soon as possible.

This dryer weather pattern has also shown the benefits of having a Pasture, Rangeland, Forage Insurance policy (PRF). These PRF Insurance policies protect your pasture and hay ground against a lack of precipitation. If your operation receives below-normal rainfall, the PRF policy could trigger a payment to help supplement feed or other costs in dry spells. We have numerous success stories from our producers using PRF Insurance, so if you would like to learn more, please reach out to the Risk Management Team at Ag Partners.

Wishing everyone a fun and safe summer!

- **Darcy Pralle, Crop Insurance Specialist**



# 2023 MEET THE INTERNS

Ag Partners welcomed eight interns to our team this summer. They have had a busy summer so far scouting fields, attending trainings, shadowing different employees, and having fun in between. The interns started off their summer with a DiSC Workplace Training that helped them learn more about each other and how to interact in the workplace. Agronomy interns then attended a Crop Scout Training in Grand Island, Nebraska, learning techniques to take to the field this summer. In June all interns ventured to Topeka for a tour of the capital and our Terminal A Elevator. While in Topeka members of the Kansas Cooperative Council gave a presentation about Coop 101 during lunch. Other activities interns have been involved in this summer include attending the Kansas State FFA Convention, Ag Partners Lunch & Learn Opportunities, and Kansas City Royals Baseball games. Each intern will wrap up their internship with a final presentation of projects they worked on over the summer to fellow interns, mentors, and the Ag Partners Leadership Team. Read more about each of our awesome interns below. We look forward to many more valuable and fun experiences with our 2023 interns this summer.



Brynn Boxberger **Agronomy Intern**

**Hometown:** Great Bend, KS

**Year in School:** Junior

**College Major:** Ag Business

**University Attending:** Kansas State University

**Mentor/Supervisor:** Tyler DiGiacomo

**Hobbies:** Hunting, fishing, sports

**About Brynn:** Brynn is currently a junior at Kansas State University. Brynn chose her major because it allows her to do a wide range of activities within agriculture. Brynn hopes to gain new skills in the field and office during this internship, while growing her customer experience with people.



Kassie Pechanec **Marketing Intern**

**Hometown:** LaCrosse, KS

**Year in School:** Senior

**College Major:** Ag Communications

**University Attending:** Kansas State University

**Mentor/Supervisor:** Jessica Hermes

**Hobbies:** Spending time outdoors, painting, going on new adventures.

**About Kassie:** Kassie is currently a senior at Kansas State University. She chose her major because as she grew up she found a passion for promoting agriculture through 4-H and FFA. In high school, Kassie had an advisor mention the idea of agricultural communications at K-State and decided to attend.



Tatum Lockwood **Agronomy Intern**

**Hometown:** Horton, KS

**Year in School:** Senior

**College Major:** Ag Education

**University Attending:** Northwest Missouri State

**Mentor/Supervisor:** Levi Lehmkuhl

**Hobbies:** Reading, camping, gardening, spending time with family.

**About Tatum:** Tatum is currently a senior at Northwest Missouri State. Tatum was originally an agronomy major until she switched to ag education because she really enjoyed working with kids to help them find their potential within agriculture. Tatum decided to keep agronomy as a minor because she enjoys working with plants and the outdoors.





Hannah Macke **Grain Intern**

**Hometown:** Baileyville, KS

**Year in School:** Sophomore

**College Major:** Agribusiness

**University Attending:** Southeast Community College

**Mentor/Supervisor:** Haley Steinlage

**Hobbies:** Playing sports, spending time with family, and being outside.

**About Hannah:** Hannah is a recent graduate from Southeast Community College and plans to transfer to Kansas State University. She chose her major because she has always been around agriculture and loves the people in the industry.



Grady Fox **Agronomy Intern**

**Hometown:** Frankfort, KS

**Year in School:** Sophomore

**College Major:** Agronomy

**University Attending:** Kansas State University

**Mentor/Supervisor:** Kevin Bergman

**Hobbies:** Hunting, fishing, working on the family farm, and golfing.

**About Grady:** Grady is currently a sophomore attending Kansas State University. He chose his major because he hopes to gain more information on new technology in agriculture. He hopes to receive new information in basic agronomy and the industry.



Will Stalder **Agronomy Intern**

**Hometown:** Humboldt, NE

**Year in School:** Junior

**College Major:** Agronomy

**University Attending:** University of Nebraska

**Mentor/Supervisor:** Tyler DiGiacomo, Levi Lehmkuhl

**Hobbies:** Riding dirt bikes.

**About Will:** Will is currently a junior at the University of Nebraska. Will chose his major because he enjoys learning about crop production and he hopes to gain experience in scouting and managing crops.



Kenton Taylor **Safety Intern**

**Hometown:** Butler, MO

**Year in School:** Senior/ 5th year

**College Major:** Environmental and Safety Management

**University Attending:** Pittsburg State

**Mentor/Supervisor:** Curtis Stahel

**Hobbies:** Hunting, Fishing, Sports.

**About Kenton:** Kenton is currently a 5th-year senior at Pittsburg State University. He chose his major because there are a lot of career options within Environmental Safety Management. Kenton hopes to gain a greater understanding of what it takes to ensure the safety of others.



Lindsey Whitten **Sales & Strategy Intern**

**Hometown:** Wathena, KS

**Year in School:** Recent Graduate

**College Major:** Animal Science

**University Attending:** Kansas State University

**Mentor/Supervisor:** Jed Miller and Kristina Sudbeck

**What is one thing you would put on your bucket list?** Deep-sea fishing.

**About Lindsey:** Lindsey recently graduated from Kansas State University with a degree in animal science. She chose her major to continue her involvement in the agriculture industry. She hopes to learn more about new enterprises while at Ag Partners.

# SPRING PHOTO CONTEST WINNERS

Congratulations to the winners of our Spring 2023 Photo Contest!

The Ag Partners Photo Contest is designed to showcase all sectors of the agriculture industry. Our Spring Photo Contest was open April 17 through May 17 to anyone in our service territory. Photos were submitted through our website and then placed in an album on Facebook. People were then able to like, comment, and share photos to select winners based on "People's Choice". The top three photos with the most combined points were recognized. Winners received Visa gift cards for their winning submission; First place received \$100, second place \$75, and third place \$50. **Thank you** to everyone who submitted photos and participated. We always enjoy seeing the beauty of agriculture through every picture, and we look forward to our Fall 2023 Photo Contest!



**Three Generations**



**Black Snake**



**Beautiful Sunset**



# NEW EMPLOYEES

## Spencer Macke

Grain Merchandiser Assistant  
(Seneca, KS)

## Alicia Manley

Office Assistant  
(Hiawatha, KS)

## Lance Martin

Agronomy Account Manager  
(Joplin, MO)

## Lafe Blevins

Operations Technician  
(Fanning, KS)

## Tucker Eustice

Operations Technician  
(Belvue, KS)

## Adam Jefferis

VP of Agronomy

## Robyn Lanter

Grain Accountant  
(Hiawatha, KS)

## Brian Hawkins

Operations Technician  
(Powhattan, KS)

## Gage Belcher

Operations Technician  
(Joplin, MO)

## Carson Ukele

Associate Agronomy Account  
Manager (Sabetha, KS)

## Jonah Porting

Grain Originator  
(Seneca, KS)

## Cade Schawang

Associate Agronomy Account  
Manager (Hiawatha, KS)

## Ethan Boyes

Agronomy Account Manager  
(Joplin, MO)

## Kristin Schmelzle

Accounts Payable Clerk  
(Seneca, KS)

## Crista McClintock

Energy Accounting Specialist  
(Seneca, KS)

## McKenzie Cromwell

Associate Agronomy Account  
Manager (Belvue, KS)

## NOW HIRING

Visit [agpartnerscoop.com/careers](http://agpartnerscoop.com/careers)  
for complete job descriptions and an  
application.

## BENEFITS INCLUDE

Health Insurance

Defined Benefit Retirement Plan

Matching 401(k)

Paid Time Off

Paid Holidays

Life Insurance

Yearly Uniform Allowance

## HR DIRECTOR

Lacey Dalinghaus

Email: [laceyd@agpartnerscoop.com](mailto:laceyd@agpartnerscoop.com)

Office Phone: (785) 336-6153

Cell Phone: (785) 294-0397



SCAN  
HERE

# GRAIN UPDATE

context below as to 'why' we're making these changes.

**Grain Storage Changes** - As we approach fall harvest, there are a few things to consider marketing-wise and a few changes coming at Ag Partners to notify you about. On the marketing front, we're in a time of unknown. We know that old crop and new crop futures prices will come together, but we just don't know when, or which side will move more. Summer markets are trading on weather patterns and rumors, which is evident in some of the big pricing swings we've seen through the middle/end of June. The middle of July will probably be when we see the most changes in new crop corn bids, as we should have a pretty good idea of what size of crop we'll have by then. Around June 8th, we saw corn basis bids drop 20-30 cents basically overnight. The consensus in the market about the drop in the corn basis bids in early June was that it seemed to happen a bit too early, which makes us wonder if there could still be some bid appreciation. With a significant amount of unpriced corn in the country, end users are in the driver's seat of this market. Old crop bean basis bids have continually been weakening. End users have enough bean ownership to get to new crops (for the most part) and it feels like we'll continue to see basis bids weaken and the old crop/new crop futures price spread come together. As we continue into summer and see market swings based on weather, USDA reports and other factors, our recommendation is to have a target price in mind for any unpriced old crop grains as well as new crop grains. Placing a target order is a free and convenient way to manage your trades during all trading hours, allowing you to adjust it as needed. If you have a pricing goal in mind, let us assist you in reaching those goals by getting those target orders in and working.

As for the changes we're implementing at Ag Partners, hopefully you saw our earlier communications about the storage billing and monthly charge changes, which were shared on our website, social media and hung at locations, but we still feel it is necessary to provide some

## Changes to open storage/grain bank storage charge billing

**Background:** When Ag Partners Coop and Nemaha County Coop merged, it resulted in changes to how storage charges were billed. Prior to the merger, Nemaha County billed for open storage/grain bank charges annually, while Ag Partners accrued the open storage/grain bank charge until settlement and removed it from the final payment. Following the merger, Ag Partners continued the practice of billing for open storage/grain bank charges on an ongoing accrued basis out of the final settlement.

**Going forward:** Starting September 1, 2023, we will revert to annual billing for open storage/grain bank charges. The only storage charges billed in September 2023 will be for any open storage/grain bank delivered before September 1, 2022. Grain delivered prior to September 1, 2022, will be billed up to September 1, 2022. This means that storage charges for this grain will not be brought current, but rather leave one year's worth of storage to be deducted from the check at settlement. ***Any grain that entered open storage/grain bank after September 1, 2022 will NOT be billed until September 1, 2024.***

Going forward, open storage/grain bank charges will accrue from delivery until September of the following year after delivery, at which point it will be billed. Whether you decide to sell all, a portion, or none of your grain at that time is still your decision. We do not require that open storage grain be sold at any specific time. You can still store it as long as you desire. When grain is priced and settled before the September 1 billing, any unpaid open storage/grain bank fees will be deducted from the settlement, just as before. ***Note- Since deferred price (DP) must be priced by October of the year following delivery, any Deferred Pricing (DP) charges will continue to be removed at settlement.***

- Grain storage billed out in September 2023: Any grain delivered BEFORE September 1, 2022 that has not been sold.
- Grain storage billed out in September 2024: Any grain delivered before September 1, 2023
- Grain storage billed out in September 2025: Any grain delivered before September 1, 2024



## Why the change

Open storage/grain bank wasn't meant to be a safe harbor for unpriced grain forever, although it can be. There is always the risk that grain left on open storage/grain bank for a long time could have more storage charges than what the grain is worth. Additionally, every year several customers are surprised that they even have grain in open storage/grain bank because they have either forgotten about it or were unaware for one reason or another. By billing annually for the accrued storage charges, we can solve both issues, making sure that the owner of the grain always has equity in the position and that they are aware of their position. We also plan on sending out an annual reminder in late Spring or Summer to those who have unpriced grain, just as a courtesy reminder. Note- our annual audit firm (Lindburg Vogel Pierce Farris) has always sent out a notice to anyone with open storage/grain bank as of 8/31 of each year and will continue to do so.

**Storage fee increased from 5 cents to 6cents/bu./mo.** Ag Partners Coop will be increasing the monthly storage rate on all grains from 5 cents per bushel per month (.00166 cents/bu/day) to 6cents/bu./mo. (.0020 cents/bu/day), including Grain Bank.

## Why the change

Increasing open storage grain rates from 5 cents to 6 cents is necessary due to factors such as increased maintenance costs, inflation, and other operational expenses. By increasing this rate, Ag Partners can ensure we are able to cover these costs and maintain a sustainable operation. Ultimately, the decision to increase open storage grain rates was made on a variety of factors, including market conditions, grain space needs and replacement of grain space costs. This increase will be effective on September 1, 2023, and will affect all grain placed on open storage thereafter. Grain that was on open storage/grain bank prior to September 1, 2023, will continue being billed at 5 cents/bu./mo. until sold. Deferred Pricing (DP) rates will remain unchanged at 4 cents/bu./mo. We offer a variety of contracting options to help mitigate additional

storage expense and price exposure, the most common being forward contracting and minimum price contracts, as well as several others. If you would like to learn more about these changes or contracting options, please reach out to one of our talented merchandisers.

**Updating farm/field splits** – if you have seen any changes to crop shares or field splits, or would like additional information on tickets, please let us know. Harvest can be a hectic and stressful time, so the last thing we want are inaccurate tickets putting any undue stress on the scale operators or truck drivers. If you have changes to fields or splits, please let us know as quickly as possible so we can get changes made ahead of time. If you would like additional farm information on your tickets, please let us know that as well. We might not be able to accommodate every need, but we do have additional comment boxes that could be used. As we progress through the Summer, we hope for timely rains and that your families are enjoying the time together. Summertime always seems to have too much going on, so please take a second to enjoy those around you and stay safe. We appreciate the partnership and being able to help you prosper in every way we can.

- **Brice Elnicki, SVP Grain**

**Reminder: If you have corn or beans on DP from 2022, that grain will need to be priced by October 31, 2023. Please reach out to any Ag Partner merchandiser to discuss your pricing options, including cash sales, or use the Futures Options to stay in the market.**



# GIVING BACK

As a cooperative, one of our core principles is concern for our community. Each year, we commit to finding ways to contribute to the organizations that make our rural communities what they are. Whether it's donations, volunteer hours, sponsorships, or advertisements, Ag Partners gives to countless organizations and programs.

Each year, Ag Partners has the privilege of partnering with organizations like the Land O'Lakes Foundation, CoBank, and the Kansas Rural Communities Foundation. With the help of these regional partners, Ag Partners has been able to double our impact in our communities.

CoBank's Sharing Success program matched Ag Partners' Match Day contribution to support the Greater Sabetha Community Foundation, as well as the Highland Foundation. The Highland Foundation will use their funds towards Highland Community College's Precision Ag & Diesel Technology Programs.

The Ag Partners Fund at the Kansas Rural Communities Foundation matched with the Land O'Lakes Foundation to help towards the match pools for the Hiawatha Community Foundation and the South Brown County Community Foundations' Match Days, as well as the Nemaha Valley Health Care Foundation. The Nemaha Valley Health Care Foundation donation is a second annual pledge towards their Capital Campaign for renovations and expansion at their hospital in Seneca, KS.

South Brown  
County Community  
Foundation



Nemaha Valley  
Health Care  
Foundation



Highland Foundation



Hiawatha  
Community  
Foundation



Greater Sabetha  
Community  
Foundation





# SAFETY FIRST

Entering grain bins is one of the most dangerous things workers can do at Ag Partners Cooperative or on the farm. If hazards are not properly identified and addressed, severe injury or death can occur. Summer is when bins are emptied and cleaned out to prepare for fall harvest, so I wanted to share some safety tips when entering grain bins.

- Before entering, all means of filling and emptying the structure must be shut off and locked out to prevent start-up when an entrant is inside. Communicating the entry plan with everyone onsite is key to entrant safety.
- Ensure the atmosphere in the structure is safe for entry. Ag Partners Coop employees have devices they use to monitor the atmosphere, but if that is not option, turning the fans on can be an aid. Is the grain stored in good condition? Deteriorating grain uses up oxygen in a structure and can create a hazardous atmosphere.
- Look for grain hung up on the walls that could create an avalanche entrapment.
- An entrant should never walk on the surface of the grain. A cavity could exist in the structure due to poor quality conditions, and one could fall in and become entrapped. Entry should only be allowed when grain quits flowing on its own and reaches the angle of repose.
- Install grates over any open holes in the bin before restoring power to the conveyances. Open holes can allow an entrant to step into an operating auger or drag conveyor. A grate will still allow grain to flow but protect the entrant from entanglement in a conveyance. Amputations are common injuries when caught in equipment.

Do not enter a grain bin alone! There must be an observer at the door with means to contact help in the event something goes wrong or an emergency arises.

Please stay safe when entering grain bins because **“Someone Expects You Home Tonight”**

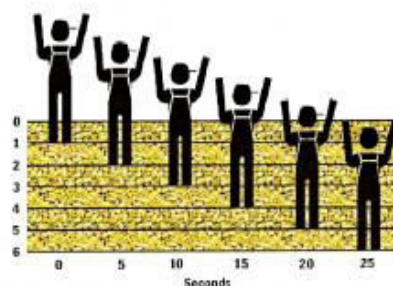


How does it happen?

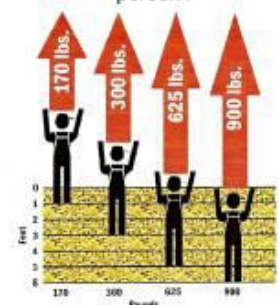


You can't save yourself

How fast does it happen?



What does it take to pull out a 165 lb. person?



# ENERGY UPDATE

**Halfway** - It's hard to believe that we are halfway through 2023. While we see temperatures start to rise, many of us are turning our attention to crops, harvest, and cooler weather. Yes, I did say cooler weather!

We sent out our winter propane contracts in early July. These need to be completed and returned to us by August 1st. Our guys will be starting their summer fill routes in early August, which is why we would like those contracts back early-to let us know if you want to be on that summer fill list. Propane prices have reduced quite a bit from last season. Our current full prepay price for this year is \$1.49, compared to \$1.94 last year. If you feel you may have missed receiving a contract from us, please contact one of our offices so we can get you taken care of.

Along with reaching the halfway point of the calendar year, the end of June marked the end of the second quarter of this year's fuel sales donation program. We are excited to announce we will donate \$1469.45 to our local school FFA chapters and other local charity groups based on sales from the quarter. We greatly appreciate your patronage at our cardtroll locations which, in turn, gives us this opportunity to donate back to our local communities each year.

I'm sure most of you have been somewhat attuned to fuel prices over the last few months. During that time,

we have seen a steady drop in refined fuel prices across the board. While crude oil prices have continued to hover around that \$70 mark, refined products have also come to somewhat of a stale movement. Most of this has hinged on demand fears and recession fears. Stock supplies have continued to stay below the 3-5 year average, however, they are slowly gaining. Many fear that the heavy demand for oil in China is just not going to be there. Here in the United States, we have also seen demand has not come back to pre-pandemic levels. In my opinion, unless a new war breaks out, I do not see fuel prices going in either direction anytime soon. What I do foresee is that once we get through the heart of harvest this fall, we should see prices start to fall some more. I say this because the Feds are looking at doing a couple more interest rate increases, and we will be facing an election year in 2024.

At the time of writing this, our dyed diesel and 91 Premium gas pumps are down. The dyed diesel pump is due to a software issue, and the 91 Premium gas pump is due to some electrical and pump issues. Unfortunately, getting supplies is still taking quite a while. I want to apologize for any inconvenience caused by these outages.

We will be switching our cardtroll locations over to a different credit card processing company in the near future. You may experience some downtime if you try to get fuel at any of these locations when we are there installing the new hardware and software.





Those of you who qualified for this past winter's Cenex Gift Cards for Gallons promotion for oil should have received those cards in the last month or so. If you feel that you should have gotten one and did not, please do not hesitate to contact me so I can verify.

We have had some recent personnel changes in our energy department. First, Cory Lay is transferring from agronomy operations to energy operations/CLT at our Sabetha location. Brian Wheeler has been hired to fill the Energy Sales position and will focus on SE Nebraska, NW Missouri, St. Joe, Brown County, Doniphan County, Atchison County and the KS/MO border from KC to St. Joe areas. Will Engelken has been hired as an Energy Driver, primarily for propane out of our Seneca location. Matt Hartman has been hired as an Energy Driver for our Joplin location. Travis Schulte will be transitioning from servicing the Eastern portion of our trade territory to more of the Western portion.

Harvest will be upon us very quickly. I would just throw out a quick reminder to please take a look at your supplies before harvest hits. This includes DEF, oils, and fuel. If we can get in front of filling these items for you, it helps us better serve everyone when the busy time rolls around for harvest. Thank you all for your continued business and support! It is greatly appreciated!

- **Eric Osterhaus, VP of Energy**

# FUEL YOUR SCHOOL

## 2023 Quarter 2 Totals

- Seneca Fuel Pumps - Nemaha Central FFA \$631.29
- Corning Fuel Pumps -Centralia FFA \$248.51
- Axtell Fuel Pumps - Axtell FFA \$151.90
- Powhattan, Willis & Robinson Fuel Pumps - Hiawatha FFA \$192.33
- Denton Fuel Pumps - Doniphan West FFA \$115.76
- Bern Fuel Pumps - Bern School Activities Complex \$129.67

**Ag Partners is proud to donate a portion of all sales at all pumps to local schools.**





## RETIREMENT

*Earn A Paycheck For Life*

- Lifetime Income Retirement
- 6% Employer Contribution
- 401(k)
- 1% Employer Contribution

## INSURANCE

*Health, Vision, Dental*

- Up to 90% Employer Paid Health Insurance
- Employer Paid Life Insurance

## ADDITIONAL BENEFITS

*Just For You*

- Paid Time Off
- Paid Holiday
- Company Uniform
- Employee Discounts



# WE ARE GROWING

## Unbeatable Benefits

- Guaranteed 40 hours per week. (no Layoffs)
- Flex scheduling options. (work/life balance)
- Opportunities for growth. (leadership & developmental programs)



# APPLY TODAY & JOIN OUR TEAM





**SAVE THE  
DATE**

# AG DAY AT THE K

As the proud Agricultural Cooperative Partner of the Kansas City Royals, we are excited to announce our featured sponsorship of the inaugural Ag Night on Tuesday August 1, 2023.

Come out and enjoy a fun filled day at Kauffman Stadium with Ag Partners Coop.



## ROYALS vs. METS

August 1, 2023

Game Time: 7:10 p.m.

**WE HOPE TO SEE YOU THERE!**

# Between the Rows

Volume 9 | Quarter 6 | 2023  
**Ag Partners News**

Visit our website at  
[agpartnerscoop.com](http://agpartnerscoop.com)  
Call Toll Free 1-877-336-6153

