



Sell the High

Cargill® Pacer Plus is a unique marketing tool that allows you to sell the daily high price. Selling the high of each day during a selected averaging period makes Pacer Plus a dynamic component of a diversified marketing plan. The Pacer Plus contract allows you to select the averaging period you desire and gives you the control to price out at anytime.

When is it used?

The market average should be the first consideration when marketing grain. Pacer Plus goes beyond the average by capturing the daily highs during a period you choose in a cost-effective manner. New crop or old, grain in the bin or in the field—the choice is yours.

What are the advantages of the Pacer Plus contract?

- You get an average of the daily high futures level*
- You establish the averaging period that you desire*
- Minimal investment required*
- Ability to price out at any time*
- Establishes a disciplined marketing plan*
- Removes stress, frustration, and risk from marketing grain*

Additional Features

- Flexibility to establish your basis any time prior to delivery*
- Detailed averaging report available upon request*

See **example** on back ►

Pacer Plus™

How does it work?

Example On December 15th, with July corn futures trading at \$4.35, you enter into a Pacer Plus contract with your local elevator to sell 10,000 bushels of corn. You choose a January 1st to April 28th averaging period for an investment of 5 cents. The Pacer Plus contract guarantees that your futures level for the contracted bushels will be the average of the daily high of July futures during the averaging period. You also have the ability to price out the remaining bushels in the averaging window at anytime.

In December, you set the basis level at 10 cents under the July corn futures. A number of scenarios are possible:

Scenario 1

The average of the daily high futures level for the period was \$5.27:

\$5.27 Pacer Plus futures price
-0.05 Pacer Plus investment
-0.10 (under) Basis you established

\$5.12 is your final contract price

Scenario 2

The average of the daily high futures level for the period was \$4.18:

4.18 Pacer Plus futures price
-0.05 Pacer Plus investment
-0.10 (under) Basis you established

\$4.03 is your final contract price

Scenario 3

It is March 1st and the current running average of the daily high futures level for the period is \$4.44. However, the futures are currently at \$4.86. You elect to price out the balance of the bushels (roughly 5,000 bushels) at the market price. Your adjusted price is \$4.65 and will be used to calculate your final contract price:

\$4.65 Pacer Plus futures price
-0.05 Pacer Plus investment
-0.01 Re-pricing
-0.10 (under) Basis you established

\$4.49 is your final contract price