



# Price Risk Management Program

Better Manage Your *Energy Costs* and Forecast Your *Fuel Expenses*



## ★ ★ ★ Fuel Contracting ★ ★ ★

Ceres Solutions is proud to partner with CountryMark to offer price risk management. The Ceres Price Risk Management Program is a contractual agreement that allows our fuel customers to lock in fuel prices for a specific period of time — helping them to better budget for their energy needs.

At Ceres Solutions, we don't take the one-size-fits-all approach. We understand all of our customers have unique energy needs. That's why the Price Risk Management Program is all about flexibility.

- You pick the fuel amount
- You pick the contract period
- You pick the delivery schedule

All Price Risk Management customers have a dedicated energy professional committed to meeting their specific needs.

Ceres Solutions energy professionals use their technical expertise of the fuel industry and real-world experience to work with our customers and their needs. Contracted fuel prices are stable during a designated contract period, and it is guaranteed that the price will not increase — even during the most dramatic market fluctuation.

The Ceres Price Risk Management Program is available for CountryMark proprietary fuel products, including Premium Deselex-4 and the PLUS gasoline line. Non-proprietary fuel products are also eligible for contracting.



## ★ ★ ★ Additional Services and Programs ★ ★ ★

### Keep-Full Program

Sign up for the Keep-Full program, and you will always have the fuel you need to get the job done! This program includes fuel delivery right to your tank.

### Tank Equipment

Ceres Solutions sells and installs quality fuel tanks for any size job. Additional tank equipment is also available for purchase, including fuel filters, pumps, hoses, etc.

"Price Risk Management through Ceres has helped our operation budget and plan for current and future expenses on our fuel needs. Now we know that we have a consistent supply of quality fuel at a set price for the time period that we lock in," states Wayne McCutchan. Wayne and his son Jason, pictured below, farm near Ladoga, Indiana.





The Ceres Solutions Price Risk Management program is popular with farm operations across Indiana and Michigan and can be a valuable tool on your operation.

In today's volatile energy market, the Ceres Solutions Price Risk Management Program takes the guesswork out of forecasting fuel expenses. We cater to our clients with both large- and small-scale fuel needs to develop a custom program within budget parameters.

**Additional benefits to consider:**

- Consistency of one quality fuel brand through onetrusted supplier
- Convenient on-site fuel delivery service to customertanks
- Personal relationship and support from Ceres Solutions team members
- Avoiding seasonal fuel cost fluctuations for long-termprojects
- More accurate determination of your bottom-line operations profit potential

To learn more about Ceres Solutions Price Risk Management program, please contact your local energy office or our energy offices out of Crawfordsville or Wabash.

Crawfordsville Energy Office  
2112 Indianapolis Road  
Crawfordsville, IN. 47933  
1-765-362-6108

Wabash Energy Office  
2025 S. Wabash St.  
Wabash, IN. 46992  
260-563-9541



*Centered on you.*