

# 2020-2021 CORTEVA™ COMPLETE GROWER FINANCING



## GROWER FINANCING - RABO AGRIFINANCE

Bold Brand. Bold Opportunities. Introducing Corteva™ Complete Grower Financing. An easy way to finance your Brevant™ brand seed, Corteva Agriscience™ Crop Protection, and Corteva Agriscience™ Seed Applied Technology all in one place, while earning valuable discounts on early seed purchases. The freedom to choose with compromise is real.

APPLICATION DATES	BREVANT™ SEEDS TERMS*	CORTEVA CROP PROTECTION TERMS*	SEED TREATMENT TERMS*
August 1, 2020 to October 20, 2020	0% INTEREST + 3% DISCOUNT <sup>1</sup>	0% INTEREST <sup>2</sup>	0% INTEREST <sup>2</sup>
October 21, 2020 to November 20, 2020	0% INTEREST + 1% DISCOUNT <sup>1</sup>	0% INTEREST <sup>2</sup>	0% INTEREST <sup>2</sup>
November 21, 2020 to January 20, 2021	0% INTEREST + 0% DISCOUNT <sup>1</sup>	0% INTEREST <sup>2</sup>	0% INTEREST <sup>2</sup>
January 21, 2021 to June 20, 2021	PRIME -1% INTEREST AND 0% DISCOUNT <sup>1</sup>	PRIME -1% INTEREST <sup>2</sup>	PRIME -1% INTEREST <sup>2</sup>

\*The line of credit must be approved, the seed order committed, and finance plan information submitted by the above application deadline dates to receive the corresponding interest rate. Payment in full under all financing programs is due on or before November 21, 2021. The 3%, 1% additional discount is taken off the amount financed.

Subject to Rabo AgriFinance credit approval, terms and conditions. Some specific rates may be tied to the prime rate. Prime Rate mean for any day the highest rate published from time to time in the "Money Rates" section of The Wall Street Journal as the Prime Rate for that day (or, if The Wall Street Journal is not available, any other authoritative source of that rate selected by Lender).

<sup>1</sup>Brevant seeds interest rate (0% or Prime -1%) listed in Brevant seeds terms column as well as the associated discount percentage (3%, 1%, or 0%)

<sup>2</sup>Corteva Crop Protection and Seed Treatment Terms include the interest rate (0% or Prime -1%) by application period and indicate no discounts (0% discounts) in all application periods.



**Rabo AgriFinance**

Convenient financing through Brevant™ seeds and Rabo AgriFinance.

- Minimum initial credit request \$7,500.
- Payment in full for all loans is due on or before November 20, 2021.
- Convenient credit with rapid approval for qualified applicants.
- Transactions are subject to Rabo AgriFinance approval and retail participation.

Visit

**GROWER.RABOAG.COM**

for online credit application and quicker turnaround

## DETAILS AND REQUIREMENTS:

1. Participating purchases include Brevant™ brand products distributed by Brevant seeds through authorized Brevant seeds retailers, Corteva Agriscience™ Crop Protection products distributed by Corteva Crop Protection through authorized Corteva Crop Protection retailers, and Corteva Seed Applied Technology products distributed by authorized distributors and retailers.
2. Participating products will only be considered for discount calculations if reported via electronic data exchange (EDI) or point of sale (POS) from an authorized Corteva Agriscience™ Crop Protection or Brevant seeds retailer and invoiced between August 1, 2020 and August 31, 2021.
3. Corteva Agriscience reserves the right to audit grower purchases and use of Corteva Agriscience and Brevant seeds products on their owned or rented acres.
4. Accounts with balances from the 2019-20 program that are not paid in full by November 20, 2020, (Rabo AgriFinance participants) or November statement due date (JDF participants) or accounts with balances from the 2019-20 program that are not paid in full by December 1, 2020 (TruChoice® participants) cannot qualify for 2020-21 financing programs active between August 1, 2020, and November 20, 2021. Once overdue balances are paid in full, growers may participate in the program active at that time.
5. Participants have ten (10) business days after application date to provide any additional information required by the finance provider and continue to participate in the program active at the application date. Incomplete applications after ten (10) business days will participate in the program active at time of application completion.
6. All discount information provided by Corteva Agriscience regarding individual program earnings is a good faith estimate of total earnings potential. Actual total program earnings and payments will be calculated by Corteva Agriscience in its sole discretion.
7. For seed containing insect-protection traits, grower must be in full compliance with all the IRM requirements relating to the product. Acres NOT in compliance will not qualify for discount.
8. No purchases of seed will qualify under this program unless the grower has signed a valid Technology Use Agreement with the technology provider prior to planting.
9. Where permitted by law, Corteva Agriscience reserves the right to deduct from program payments any amounts due to Corteva Agriscience™ Crop Protection, Corteva Agriscience™ Seed Applied Technology, Brevant™ seeds and/or their affiliates.
10. Corteva Agriscience™ Crop Protection, Corteva Agriscience™ Seed Applied Technology, and Brevant seeds reserves the right to modify or terminate this program at any time without notice. Participation by growers in this program is voluntary and is not required in order to purchase Corteva Agriscience or Brevant seeds products.

Powered by



# 2021 Bayer Crop Protection Grower Finance Program

## Increase your purchasing power.

Whatever your needs, Bayer is here to help. Bayer offers the products and expertise that provide you additional purchasing power by offering payment terms that fit the needs of your operation. Just what you need to get the job done.

Qualifying Purchase	Rate	Program Period	Customer Payment Terms
Two or more eligible Bayer Products totaling \$10,000 or more in financed purchases.	Fixed 0% <sup>1,2</sup>	Sept. 1, 2020 – Aug. 31, 2021	Due in full Nov. 2021

## Program Requirements

With the purchase of two or more eligible Bayer products totaling \$10,000 or more in financed sales, growers will qualify for Fixed 0%<sup>1,2</sup> rate financing.

- Promotional transactions are subject to John Deere Financial and/or Rabo AgriFinance approval and retailer participation.
- Eligible products include all Bayer crop protection listed below.

## Eligible Bayer Crop Protection Products

**FUNGICIDES:** ABSOLUTE® 500 SC, ABSOLUTE® MAXX, ALIETTE® WDG, DELARO® 325 SC, FLINT® EXTRA, LUNA EXPERIENCE®, LUNA SENSATION®, LUNA TRANQUILITY®, MINUET™, PREVICUR® FLEX, PROLINE®, PROPULSE®, PROSARO®, PROVOST® SILVER, SCALA® BRAND SC, SERENADE® ASO, SERENADE® OPTI, STRATEGO®, STRATEGO® YLD. **HERBICIDES:** ALION®, AUTUMN™ SUPER 51 WDG, AXIOM® DF, BALANCE® FLEXX, CAPRENO®, CORVUS®, DEGREE® XTRA, DIFLEXX®, DIFLEXX® DUO, HARNESS®, HARNESS® MAX, HARNESS® XTRA, HARNESS® XTRA 5.6L, HUSKIE®, HUSKIE® COMPLETE, LAUDIS®, LUXUR®, NORTON® SC, OLYMPUS® 70WDG, OSPREY® 4.5WG, OSPREY® XTRA, RICESTAR® HT, RIMFIRE® MAX, SCOPARIA®, TRIPLEFLEX® II, VARRO®, WARRANT®, WARRANT® ULTRA, WOLVERINE® ADVANCED. **INSECTICIDES:** ADMIRE® PRO, BAYTHROID® XL, ENVIDOR® 2CE, ENVIDOR® 2CE (CA), LEVERAGE® 360, MOVENTO® 240SC, MOVENTO® HL, MOVENTO® MPC, OBERON® 2SC, OBERON® 4SC, SIVANTO® HL, SIVANTO® PRIME, ULTOR® 150SC. **SEEDGROWTH™:** ACCELERON® B-200 SAT, ACCELERON® E-007 SAT, ACCELERON® SEED APPLIED SOLUTIONS BASIC, ACCELERON® SEED APPLIED SOLUTIONS STANDARD, AERIS®, ALLEGIANCE® FL, EMESTO® SILVER, EVERGOL® ENERGY, EVERGOL® XTEND C, FLUENCY AGENT, GAUCHO® 600 FLOWABLE SEED TREATMENT, GAUCHO® XT FLOWABLE SEED TREATMENT, PERIDIAM® 1010, RAXIL® PRO MD, RAXIL® PRO SHIELD, THIRAM 425, TRILEX® 2000, TRILEX® ADVANCED. **NEMATICIDES:** VELUM®, VELUM® ONE, VELUM® PRIME, VELUM® TOTAL. **PGR:** STANCE®. **HARVEST AIDS:** FINISH® PRO, GINSTAR® EC.

### PROGRAM TERMS:

Bayer reserves the right to modify or withdraw this program or any portion thereof without prior notice.

If a grower purchases Bayer products from a source other than Bayer (or Bayer authorized retailer) Bayer retains the option to prohibit participation of the grower under the terms of the program. Only products purchases from Bayer or another authorized entity and sold to growers are eligible for the program.

Fraudulent reporting of sales information or documentation will be grounds for withholding or invalidating all program participation. Bayer reserves the right using Bayer auditors or an independent auditing firm to verify all claims for eligibility under the program, an in matter of discrepancy, reserves the right of final decision.

Growers have the following two options to choose from for financing:

- Offer valid on qualifying purchases made between September 1, 2020 to August 31, 2021. Offer limited to Multi-Use Account Agricultural customers with an available Special Terms limit. Subject to the Multi-Use Account credit agreement and approval. Fixed 0% APR from the date of purchase, which may be prior to delivery, until November 2021, when the entire transaction amount is due in full. Regular Multi-Use Account rates will apply after that date. Offer may be limited to qualifying products. \$10,000 minimum purchase AND two or more eligible Bayer products required. Subject to merchant participation, see your local merchant for complete details. Multi-Use Accounts are a service of John Deere Financial, f.s.b.
- Subject to credit approval, terms and conditions. Credit must be approved and transactions submitted by 31 August 2021 in order to qualify for the incentive rate. Subject to credit approval terms and conditions by Rabo AgriFinance.

FOR COTTON, EACH ACCELERON® SEED APPLIED SOLUTIONS OFFERING is a combination of separate individually registered products containing the active ingredients: BASIC Offering: metalaxyl, flupyrroxad, myclobutanil, and pyraclostrobin. STANDARD Offering: metalaxyl, flupyrroxad, pyraclostrobin, myclobutanil and imidacloprid. ELITE plus Poncho®/VOTIVO® Offering: metalaxyl, flupyrroxad, pyraclostrobin, myclobutanil, imidacloprid, clothianidin and Bacillus Firmus I-1582.

FOR CORN, EACH ACCELERON® SEED APPLIED SOLUTIONS OFFERING is a combination of separate individually registered products containing the active ingredients: BASIC plus Poncho®/VOTIVO® Offering for corn: metalaxyl, prothioconazole, fluoxastrobin, clothianidin, Bacillus firmus I-1582. ELITE plus Poncho®/VOTIVO® Offering for corn: metalaxyl, clothianidin, and Bacillus firmus I-1582; prothioconazole and fluoxastrobin at rates that suppress additional diseases. BASIC Offering for corn: metalaxyl, prothioconazole, fluoxastrobin, and clothianidin. ELITE Offering for corn: metalaxyl, and clothianidin; and prothioconazole and fluoxastrobin at rates that suppress additional diseases. BioRise™ Corn Offering is the on-seed application of either BioRise™ 360 ST or the separately registered seed applied products Acceleron® B-300 SAT and BioRise™ 360 ST. BioRise™ Corn Offering is included seamlessly across offerings on all class of 2017, 2018, 2019 and 2020 products.

FOR SOYBEANS, EACH ACCELERON® SEED APPLIED SOLUTIONS OFFERING is a combination of separate individually registered products containing the active ingredients: BASIC Offering: metalaxyl, flupyrroxad, and pyraclostrobin. STANDARD Offering: metalaxyl, flupyrroxad, pyraclostrobin, and imidacloprid.

The distribution, sale, or use of an unregistered pesticide is a violation of federal and/or state law and is strictly prohibited. Not all products are approved in all states.

Aeris®, Balance® Flexx, Baythroid® XL, Corvus®, Degree Xtra®, Harness® Xtra, Huskie® Complete, Leverage® 360 and Scoparia® are restricted use pesticides. Movento® MPC Insecticide is only registered in Florida. Not all products are registered in all states and may be subject to use restrictions. The distribution, sale, or use of an unregistered pesticide is a violation of federal and/or state law and is strictly prohibited. Check with your local dealer or representative for the product registration status in your state. Poncho® and VOTIVO® are trademarks of BASF Corporation. Absolute®, Acceleron®, Admire®, Aeris®, Aliette®, Alion®, Allegiance®, Autumn™, Axiom®, Balance®, Bayer, Bayer Cross, Baythroid®, BioRise®, Capreno®, Corvus®, Degree Xtra®, Delaro®, DIFLEXX®, Ernesto®, Enviro®, Evergol®, Finish®, Flint®, Gaucho®, Ginstar®, Harness®, Huskie®, Laudis®, Leverage®, Luna Experience®, Luna Sensation®, Luna Tranquility®, Luxur™, Minuet™, Movento®, Movento® HL, Norton®, Oberon®, Olympus®, Osprey®, Previcur®, Proline®, Propulse®, Prosaro®, Provost®, Raxil®, Ricestar®, Rimefire®, Scala®, Scoparia®, Serenade®, Sivanto®, Stance®, Stratego®, Trilex®, TripleFLEX®, Ultor® insecticide, Varro®, Velum®, Warrant® and Wolverine® are trademarks of Bayer Group. For additional product information call toll-free 1-866-99-BAYER (1-866-992-2937) or visit our website at [www.BayerCropScience.us](http://www.BayerCropScience.us).

Bayer CropScience LP, 800 North Lindbergh Boulevard, St. Louis, MO 63167. ©2020 Bayer Group. All rights reserved.



# 2021 FINANCING



# 0%

## Seed Financing Offer Powered by Rabo AgriFinance

September 1, 2020 –  
August 31, 2021

Minimum \$3,500  
Initial Purchase

Valid on NK® corn,  
NK Soybeans and  
Enogen® brand corn  
("Eligible Products")

Due In Full  
December 15, 2021

### HOW IT WORKS

- Grower must have an approved line of credit with Rabo AgriFinance.
- Place a minimum \$3,500 order of Eligible Products through a qualified Syngenta retailer\* before August 31, 2021.
- 0% interest will apply to all qualified transactions.

### RABO AGRIFINANCE OFFER



#### GROWER

- *How to Apply:* Growers can apply online at **Grower.Raboag.com** for quick, accurate and convenient processing. Applications can also be obtained through Syngenta Representatives or Rabo Customer Service.
- Grower must have an approved QuickLink Credit line of credit with Rabo AgriFinance.

#### RETAILERS

- For initial registration and to submit transactions against Rabo credit lines, visit **Dealer.Raboag.com**.
- A Grower's line of credit must be approved and the qualifying transaction submitted for payment to Rabo AgriFinance by the Program Dates, noted above, in order to receive the special interest rate.

#### RABO CUSTOMER SERVICE

For any questions or assistance including grower credit limit increase requests, please contact Rabo Customer Service:

Phone: 888-395-8505

Email: [QuickLink@Raboag.com](mailto:QuickLink@Raboag.com)

\*Retailer must be approved by (i) having a valid Sales and Distribution Agreement and (ii) be in good standing with Syngenta by having no outstanding balances for which payment to Syngenta is past due. Credit subject to Rabo AgriFinance approval, terms and conditions.







**CO-ALLIANCE**

## A New Financing Option for Your Fertilizer

*By Co-Alliance & Rabo AgriFinance*

### Apply to Maximize

Co-Alliance and Rabo AgriFinance are providing flexible and cost effective financing for your fall fertilizer. Through one of the world's largest and most innovative agriculture banks, growers can access fall fertilizer at a 0% rate! Make your next application yield even better results.

Apply for financing at **Grower.RaboAg.com** or contact your local Co-Alliance agronomist.



**Rabo AgriFinance**

# 0% Interest

## Fall Fertilizer:

**Program Ends**

*January 1, 2021*

**Maturity Date (due in full)**

*December 15, 2021*

**Program Details**

*Minimum purchase  
of \$10,000.*

### HOW TO APPLY

Visit **Grower.RaboAg.com**  
and select Co-Alliance  
program when applying.

### RABO AGRIFINANCE CUSTOMER SUPPORT

1402 Technology Parkway  
Cedar Falls, IA 50613

### PHONE

1.888.395.8505

### EMAIL

QuickLink@Raboag.com

### FAX

866.349.3139

All financing is subject to Rabo AgriFinance credit approval, terms and conditions.



# The Right Seed & Chemistry With the Right Rates **Special 0% Financing**

**BASF and Rabo AgriFinance, part of the Rabobank group, are partnering together to offer 0% financing for high-performing products.**

## **PROGRAM DETAILS:**

- Purchase one or more participating BASF-branded products
- Meet a total minimum sales value of \$5,000
- Application financing available with qualifying products\*

### **Application Financing:**

- **Aerial:** Up to \$15 per acre
- **Ground:** Up to \$7.50 per acre
- **Chemigation:** Up to \$5 per acre

\*Qualifying fungicides for Application Financing when meeting above criteria: Cabrio, Caramba, Cevya, Endura EG, Forum, Headline, Headline AMP, Merivon, Nexicor, Priaxor, Pristine EG, Provysol, RevyTek, Sercadis, Twinline, Veltyma, Vivando, Xanthion, or Zampro

Always read and follow label directions.

Other limitations may apply. See full program terms and conditions for further details. Credit subject to Rabo AgriFinance approval, terms and conditions. Must be Rabo AgriFinance authorized retailer. Qualifying transactions must be submitted for payment by the program dates noted above in order to receive the incentive interest rate.

FiberMax and Stoneville are registered trademarks of BASF.

### **Program Available:**

**October 1, 2020  
September 30, 2021**

### **Maturity Date:**

**December 31, 2021**

January 31, 2022, maturity date for cotton seed products (FiberMax® & Stoneville® Cotton Seed).

### **Apply Online**

For convenient processing visit:  
**Grower.RaboAg.com**

### **Apply by Mail**

Ask your BASF Representative for an application or contact Rabo AgriFinance at:

**1-888-395-8505**

or

**QuickLink@RaboAg.com**



\*For quicker processing of your application, please apply online at [Grower.Raboag.com](http://Grower.Raboag.com)\*

**(1) Line of Business Information**

☐ Beef Cattle ☐ Corn ☐ Cotton ☐ Dairy ☐ Hay ☐ Rice  
☐ Soybean ☐ Swine ☐ Wheat ☐ Other (please describe): \_\_\_\_\_

**(2) Applicant Information (Sign Endorsement Box 2)**

First Name: \_\_\_\_\_ Middle Initial: \_\_\_\_\_ Last Name: \_\_\_\_\_ Suffix: \_\_\_\_\_  
Social Security Number: \_\_\_\_\_ Date of Birth: \_\_\_\_\_ Email Address: \_\_\_\_\_  
Home Physical Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_ Alternate Phone: \_\_\_\_\_ Bankruptcy Filing: ☐ Yes ☐ No  
US Citizen: ☐ Yes ☐ No If no, Permanent Resident Alien Status: ☐ Yes ☐ No Country of Citizenship: \_\_\_\_\_

**(2a) Joint Applicant Information (Sign Endorsement Box 2a) – Complete this section if you intend to apply for joint credit**

First Name: \_\_\_\_\_ Middle Initial: \_\_\_\_\_ Last Name: \_\_\_\_\_ Suffix: \_\_\_\_\_  
Social Security Number: \_\_\_\_\_ Date of Birth: \_\_\_\_\_ Email Address: \_\_\_\_\_  
Home Physical Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_ Alternate Phone: \_\_\_\_\_ Bankruptcy Filing: ☐ Yes ☐ No  
US Citizen: ☐ Yes ☐ No If no, Permanent Resident Alien Status: ☐ Yes ☐ No Country of Citizenship: \_\_\_\_\_

**(2b) Entity Information (Sign Endorsement Box 2b) – Complete this section if you intend to apply for joint credit**

By including entity information below you are stating that you would like the Account and Statements to be issued in the name of the Entity.

Entity Type: ☐ Corporation ☐ General Partnership ☐ LLP ☐ LLC ☐ Other (please describe): \_\_\_\_\_  
Legal Name: \_\_\_\_\_ Tax Identification Number: \_\_\_\_\_  
Physical Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
State of Organization: \_\_\_\_\_ Date of Organization: \_\_\_\_\_ Phone: \_\_\_\_\_

----For requests over \$250K, please attach copies of the General Partnership Agreement, Articles of Incorporation or other relevant entity formation documents.----

--If Applying as an Entity, you must Complete & Sign the Certification of Beneficial Owners Addendum--

**(3) Financial Information****Applicant Balance Sheet**

Date of Balance Sheet: \_\_\_\_/\_\_\_\_/\_\_\_\_

ASSETS		LIABILITIES	
Current Assets (A)	\$ _____	Current Liabilities (E)	\$ _____
Intermediate Assets (B)	\$ _____	Intermediate Liabilities (F)	\$ _____
Term Assets (C)	\$ _____	Term Liabilities (G)	\$ _____
Total Assets (D)	\$ _____	Total Liabilities (H)	\$ _____
		Total Equity (D-H)	\$ _____

Crop	Acres	Average Yield

**Annual Sales**

Gross Crop Sales: \$ \_\_\_\_\_  
Gross Livestock Sales: \$ \_\_\_\_\_  
Other Farm Income: \$ \_\_\_\_\_  
**Total Farm Sales\*:** \$ \_\_\_\_\_  
Any Off Farm Income: \$ \_\_\_\_\_

\*Please provide most recent schedule F, if applying for over \$125,000.

**(4) Dealer Information**

Dealer Name: \_\_\_\_\_ Dealer ID: \_\_\_\_\_ Dealer Phone: \_\_\_\_\_  
Dealer Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Remit To:  
Rabo AgriFinance LLC  
1402 Technology Parkway  
Cedar Falls, IA 50613

Phone: (888) 395-8505  
Fax: (866) 349-3139  
Email to: [QuickLink@raboag.com](mailto:QuickLink@raboag.com)



## ***Application and Account Agreement***

You promise to pay to Rabo AgriFinance LLC, (referred to herein as “RAF”), or its successors or assignees at Post Office Box 410650, Saint Louis, Missouri 63141, the outstanding principal balance and accrued interest on this QuickLink Credit® Application and Account Agreement (hereinafter the “Agreement”) as agreed and further described below. The words you, your, and yours mean each person and/or entity who applies for and is granted credit pursuant to this Agreement. You authorize any one or more dealers (each hereinafter a “Dealer”) who has been approved by RAF to conduct business pursuant to one or more written agreements with RAF to submit proof(s) of your purchase(s) of products and/or services to RAF and for RAF to provide advances in payment of such purchases under this Agreement (each hereinafter an “Advance” or “Advances”) and you authorize RAF to advance, at its option, under this Agreement sufficient funds to satisfy any outstanding obligations to Dealer. Advances shall be equal to the amounts identified on the invoices or other proofs of purchase, sale or delivery submitted by Dealers to RAF. You understand and agree that RAF may rely on all invoices or other proofs of purchase, sale or delivery submitted by the Dealer whether such invoices or other proofs of purchase, sale or delivery are submitted verbally, in writing or electronically to the same extent as if you had personally signed a receipt for such purchase or other request for payment. Each Advance is deemed to be an advance of funds to you under this Agreement.

**Conditions:** You understand that no Advances will be made under this Agreement until this Agreement is approved by RAF. You understand that RAF may at any time discontinue your ability to receive Advances or have Advances made on your behalf under this Agreement if any of the following occur: 1) if the total of any invoice or other proof of purchase, sale or delivery, when combined with the current principal balance of this Agreement, would cause the amount due on this Agreement to exceed the maximum credit limit approved by RAF; 2) the Draw Period (as defined herein) has passed; 3) you are in default of this Agreement, any of the Security Documents (as defined herein) or any supporting loan documents; 4) the request is not allowed under the then currently existing policies and procedures of RAF in effect under this financing program; or 5) there has been a material adverse effect in your ability to satisfy your obligations to RAF, as determined solely by RAF.

**Credit Limit:** When the Agreement is approved by RAF, RAF shall then notify you of its approval and the applicable Draw Period (as defined herein). You understand that the maximum amount of revolving credit available to you at any one point in time will be identified in the approval letter or other notice issued by RAF, and regardless of the amount specified on this Agreement the actual credit available hereunder shall not exceed the credit approved by RAF. However, RAF may, in its sole discretion, make an Advance for purchases in response to your request which exceeds such limit. In such cases, you agree that all such Advances shall be covered by all the terms and conditions contained in this Agreement, the Security Documents (as defined herein), if any, and any other agreements between you and RAF.

**Draw Period:** The Draw Period is the time period during which Advances may be made under this Agreement. RAF may modify the Draw Period at its sole discretion. Advances, including Advances for Special Promotions (as defined herein), will only be available if the Draw Period extends beyond the availability of the Special Promotion. However, RAF may, in its sole discretion make an Advance for purchases in response to your request which exceeds the Draw Period. In such cases, you agree that all such Advances shall be covered by all the terms and conditions contained in this Agreement, the Security Documents (as defined herein), if any, and any other agreements between you and RAF.

**Special Promotions:** You may participate in one or more programs including special promotional financing terms, such as extended free periods, incentive interest rates on certain purchases or for limited time periods or other promotions that may be available at RAF's and/or Dealer's discretion (each of these defined herein as “Special Promotions”). These Special Promotions may be disclosed by the Dealer at the time of your purchase or by RAF. Eligibility requirements for Special Promotions vary by dealer and are offered at RAF's and/or Dealer's discretion. The applicable Special Promotion will be identified in your Billing Statements (as defined herein). You understand and agree to the following:

**Advances:** Each Advance shall be subject to the terms and conditions of any applicable Special Program) and shall include its own Maturity Date (as defined herein), interest rate and Payment terms.

**Disclaimer or Warranties:** You agree that purchases financed by RAF have not been produced or manufactured by RAF. You acknowledge that you are purchasing the products and/or services from the Dealer and/or manufacturer and not RAF. You understand and agree that RAF is financing the purchase for you on an as-is, where-is basis without any warranty, expressed or implied, by RAF. This includes any **IMPLIED WARRANTIES OF MERCHANTABILITY, NON-INFRINGEMENT AND/OR FITNESS FOR ANY PARTICULAR PURPOSE.** You understand that the products and/or services may be covered by warranty of the manufacturer and/or Dealer. Such warranties are usually in writing and attached to the product or their containers. You understand that such warranties may be limited and that you will direct any questions or complaints directly to the manufacturer and/or Dealer and that you will not raise any defenses to this Agreement based upon the products or services you have purchased.

**Return of Purchases:** You agree that if you return a purchase financed through the use of this Agreement, you will return the purchase to the Dealer who delivered the purchase to you and you will cause any and all payments or credits for all refund amounts, as determined by that Dealer's policies, to be sent directly

to RAF. Any such returns and refunds will not diminish or otherwise affect your obligation to RAF for the repayment to RAF of any and all monies advanced on your Agreement, including, but not limited to, monies owing on account of the financing of the purchases returned unless and until such credit is received by RAF.

**Interest Rate:** You agree to pay interest from the earlier of a) the time of an Advance or b) the date on which RAF becomes obligated to make an Advance on your behalf (each a “Time of Each Advance”) regardless of whether or not you actually obtained possession of or received the product or service on that date, subject to any applicable grace periods. For Advances not subject to Special Promotion or for those time periods when a Special Promotion does not apply, you agree to pay from the Time of Each Advance until paid in full interest at the non-default annual rate equal to ten percent (10.00%) in excess of the Prime Rate (the “Standard Rate”), which rate shall be adjusted as of each day of change thereof to reflect changes in the Prime Rate. Any change in your interest rate, except a change due to a change of the Prime Rate, expiration of a Special Promotion or event of default, will be as disclosed to you in a subsequent notice as provided in the section entitled “Changes to Your Account Agreement and Credit Limit.” For purposes of this Agreement, the term “Prime Rate” shall mean the rate of interest described as the prime rate of leading financial institutions as published from time to time in “The Wall Street Journal-Midwest Edition” provided however, that at any time the Prime Rate is less than zero, the Prime Rate used in this Agreement for the interest rate calculation shall be zero. Any interest or principal hereof which is not paid by the Maturity Date or subsequent to any other event of default shall bear interest until such amounts are paid in full at the rate of twenty-one percent (21%) per year. All interest hereunder shall be calculated based on a year of 360 days and the actual number of days elapsed. Notwithstanding anything to the contrary herein, the interest rate shall at no time exceed the maximum rate, if any, permitted by applicable law. Upon expiration of a Special Promotion rate you understand that the rate will be automatically and immediately, without additional notice, adjusted to the Standard Rate.

**Texas Residents:** The ceiling rate for this Agreement, both before and after maturity, is the (weekly) ceiling rate announced by the Credit Commissioner from time to time.

**Minimum Interest Charge:** If interest is accruing on the principal balance due under this Agreement, but the total of such interest for purchases is less than \$.50 in a billing period, RAF will assess a minimum interest charge of \$.50 in a billing period.

**Payments:** Each Special Promotion program may include separate payments identified in your Billing Statement. Failure to make any payment on time may be considered a default under this Agreement. The balance shown on your Billing Statement may include amounts subject to different periodic rates. The sooner you pay the balance shown on your Billing Statement, the less you will pay in interest. Instructions for making payments are on your Billing Statement. In order to be credited as of a particular day, your payment must be received by RAF by the date and time specified in the Billing Statement. Do not send cash payments. RAF can accept late or partial payments, as well as payments that reflect “paid in full” or other restrictive endorsements, without losing any of its rights under this Agreement. If your payment due date falls on a Saturday, Sunday or holiday, the payment due date will not be extended. You may, at any time, prepay the balance due under this Agreement in full or make partial repayments hereon, without penalty or premium. Depending upon the terms of any applicable Special Promotion governing your Advance(s), all or a portion of your balance may require periodic payments. For that portion of your balance that requires a periodic payment, RAF must receive at least the Minimum Payment (as defined herein), as calculated below, by the payment due date. The Minimum Payment (as defined herein) is calculated as follows: the sum of all accrued interest plus interest which is estimated to accrue through the payment due date plus any principal reduction required based on the applicable program criteria (which you acknowledge receipt of or as may be subsequently disclosed to you by RAF or Dealer) plus any amount that is past due and any amount in excess of your credit limit plus any costs and/or fees incurred by RAF in conjunction with this Agreement (“Minimum Payment”). An increase in the variable rate will have the effect of increasing the monthly and final payments.

**Maturity Date:** The maturity date is the date in which the Advance is due in full (“Maturity Date”). The Maturity Date of each advance shall be identified to you by RAF on the Billing Statement (as defined herein). Failure to pay this amount on the Maturity Date constitutes a Default under this agreement.

**Determination of the Total Due:** The total outstanding balance (the amount you owe RAF) is equal to your current principal balance plus accrued interest. To calculate the total outstanding balance, RAF begins with the outstanding principal balance on your account at the beginning of each billing period and adds any purchases and subtracts any credits or payments credited in that billing period. RAF then adds the applicable interest charges, fees and costs and then makes any other applicable adjustments.

**Payment Application:** RAF shall apply payments in its sole discretion. Generally, payments will be applied first to fees and costs of collection, if any, then to accrued and unpaid interest, and then in reduction of the outstanding principal balance, and RAF will allocate payments to pay off balances at lower periodic interest rates before paying off balances at higher periodic interest rates.

**Credit Balance:** If you have a credit balance in your account under this



Agreement, RAF may return to you any credit over \$30.00. You may request a refund of a credit balance at any time. RAF may reduce the amount of any credit balance by the amount of any new Advance. If after ninety days a credit balance of less than \$30.00 remains in your account, you will forfeit the amount to RAF.

**Billing Statement:** Your billing statement, as prepared by RAF, shows the total balance, any interest charges, fees, costs, the minimum payment due and the payment due date ("Billing Statement" or "Billing Statements"). The Billing Statement may also show your current Agreement credit limit, an itemized list of current purchases, payments and credits, an interest rate summary or other important information. If RAF deems your account uncollectible or if RAF initiates collection proceedings, RAF, in its sole discretion, may stop sending you Billing Statements. However, interest charges, fees and costs will continue to accrue regardless of whether RAF sends you Billing Statements. RAF will send Billing Statements to you on dates and intervals as determined by RAF. The Billing Statements will be deemed correct and accepted by you unless you notify RAF in writing within 20 days of the date of the Billing Statement. If you believe there is an error on your Billing Statement, you must notify RAF, in writing, at P.O. Box 410650, Saint Louis, MO 63141 within the 20 day period.

**Billing Address and Name:** You must notify RAF of any changes in your mailing address and/or name by contacting RAF at (888) 395-8505 or any subsequent telephone number as may be shown on your Billing Statement. For your protection, RAF may require written confirmation of your address or name change(s). RAF will mail your Billing Statement to only one address.

**Changes to Your Account Agreement and Credit Limit:** Except as otherwise prohibited by law, at RAF's discretion, RAF may change your credit limit, Maturity Date, fees, costs, interest rate, Special Promotion, or other terms of your Agreement at any time. RAF will notify you of any change to your Agreement either by sending you a separate notice or through your Billing Statement. A change may take effect before you receive notification from RAF. You may request a change to your credit limit by contacting RAF at (888) 395-8505 or at any subsequent telephone number as may be shown on your Billing Statement. RAF may require additional documentation from you before approving or denying changes you request to your credit limit. RAF can add or delete provisions relating to your Agreement and to the nature, extent and enforcement of the rights and obligations RAF or you may have relating to this Agreement. These changes are binding on you. In the event any change will cause a fee, rate or minimum payment to increase (other than due to a change in the Prime Rate, expiration of a Special Promotion or event of default), RAF will mail you written notice at least 15 days before the beginning of the billing period in which the change will become effective. If you do not agree to the change, you must notify RAF in writing within 25 days after the effective date of the change and pay RAF the total outstanding balance under the terms of the unchanged Agreement. Any charges made pursuant to this Agreement by you after the effective date of the change shall be deemed acceptance by you of the change, even if the 25 days have not expired.

**Security Documents:** This Agreement shall be secured by any existing and future security agreements, mortgages, deeds of trust or other pledges of collateral (the "Security Documents") between RAF and you, if any. You understand that RAF may require a pledge of collateral to secure the credit or financing applied for in the event that you fail to meet RAF's criteria for providing unsecured credit or financing.

**Security Interest:** In addition to any other security pledges granted to RAF, you grant RAF a purchase money security interest in all purchases financed under your Agreement and the proceeds of the purchases, including insurance proceeds. This provision does not apply if you reside in North Carolina and the interest on a purchase or transaction exceeds 15%. RAF's security interest continues until the purchase is paid for in full by application of your payments in the manner described in this Agreement.

**Default:** You understand that you will be in default of this Agreement if any one or more of the following events occur: 1) you fail to make payment of the amount due on the Maturity Date; 2) you fail to keep any other promise, under this Agreement or any other loan document, with RAF; 3) you are in default pursuant to the terms of any other loan or loan document you have with RAF; 4) any other creditor of yours attempts to collect the debt you owe them through court proceedings; 5) you die; 6) you file bankruptcy; 7) you do or fail to do something which causes RAF to reasonably believe you will not be able to satisfy your obligations you owe to RAF.

**Collection of Costs:** You agree that you will be liable to RAF for any costs incurred by RAF in perfecting its secured position in the event that this Agreement is secured with any collateral. You authorize RAF to advance sufficient funds under this Agreement to pay all costs incurred by RAF in perfecting its security position. To the extent not prohibited by law you also agree that you will pay all costs of collections, whether secured or not, including reasonable attorney fees, together with interest at the default rate if you do not timely pay your obligations to RAF.

**Late Payment Fee:** If within 20 days after the payment due date, RAF has not received the total outstanding balance, RAF may add to your balance(s) due a late payment fee of \$35.00.

**Returned Payment Fee:** If you send RAF a check or electronic authorization that is dishonored upon first presentment, RAF may add to your balance a fee of \$35.00.

**Annual Fee:** There are no annual fees to have this Agreement.

**Applicable Law:** This Agreement shall be governed by the laws of the State of

Iowa.

**Remedies:** If you are in default of this Agreement, you understand that RAF has any and all of the following remedies: 1) RAF may demand immediate payment in full of all that you owe RAF under this Agreement; 2) RAF may setoff against any rights you have to payment from RAF; 3) RAF may demand additional security or additional parties to be obligated to pay your obligations in exchange for not immediately using any of the other remedies in this paragraph; 4) RAF may refuse to make any additional Advances under this Agreement; 5) RAF may seek any collection efforts of any collateral that may exist under any agreement between RAF and you; or 6) RAF may use any other remedy available under any appropriate state or federal law. By selecting one or more of these remedies, RAF does not give up its right to use any other remedies. If RAF, in its sole discretion, waives its right to exercise any remedy upon the event of default, RAF does not waive its right to later exercise any remedies based upon such default.

**Waiver:** By execution of this Agreement you agree you will not require RAF to: 1) demand payment of the amounts due (presentment); 2) obtain official certification of non-payment (protest); 3) give notice that the amounts due have not been paid (notice of dishonor); 4) give notice of intention to accelerate; or 5) give notice of acceleration. You also give up any rights you may have under any valuation or appraisal laws, which may apply to you.

**Consent to Jurisdiction:** You agree that the acceptance and approval of the Agreement occurred in Cedar Falls, Iowa and that performance of this Agreement by you involves payment to RAF in Cedar Falls, Iowa. You knowingly and voluntarily consent to be subject to the jurisdiction in the State of Iowa for purposes of adjudicating any rights and liabilities of the parties pursuant to this Agreement, with venue to be in the Iowa District Court for Black Hawk County, Iowa, or the United States Federal District Court for the Northern District of Iowa.

**Telephone Monitoring and Recording:** RAF may monitor and record your telephone calls with RAF to assure the quality of RAF's service.

**Cancelling the Account Agreement:** You may cancel this Agreement at any time by notifying RAF in writing. In the event you cancel the Agreement, you remain responsible to pay the principal balance, interest, costs and fees according to the terms of the Agreement.

**Assignment:** RAF reserves the right to assign any or all of RAF's rights and obligations under this Agreement to a third party. You shall not assign any or all of your rights and obligations under this Agreement without the written permission of RAF.

**Unauthorized Use of the Agreement:** If you believe there has been any unauthorized use or charges to your Agreement, you must notify RAF immediately by calling (888) 395-8505 or any subsequent telephone number as may be shown on the Billing Statement. RAF may require you to provide certain information in writing to help RAF determine what happened, and to comply with such procedures as RAF may require for RAF's investigation.

**Facsimiles:** In the event that any signature is delivered by facsimile (fax) transmission or by e-mail delivery of a ".pdf" format data file, such signature shall be considered a binding signature and shall have the same force and effect as an original signature. You will ensure that all documents bearing the original signature will be forwarded to RAF as soon as possible after being faxed or emailed via "pdf", but failure to provide such documents with original signatures shall not affect the ability of either party to rely on fax signatures to the same extent as an original.

**Disclosure of Information:** RAF may use the above information and other personal information collected or compiled by RAF in connection with this Agreement (including account status and payment history) (collectively the "Information") to share with third-party partners and program sponsors in determining whether to extend credit. If your Agreement is approved, RAF may from time to time share the Information with Dealers and RAF's affiliates and/or agents for the purposes of including, but not limited to, opening, administering, servicing, transacting on and enforcing your agreements, collecting amounts owing to RAF or its assignees, verifying and evaluating your current and ongoing creditworthiness and financial status, responding to your inquiries and otherwise communicating with you regarding your account(s), including contacting you regarding extensions or renewals of this Agreement. You acknowledge to be bound by and consent to RAF's most recent Privacy Policy as it appears on the Raboag.com website. If you are unable to access the website, you may call RAF at (888) 395-8505 to obtain a copy of the documentation.

**Representations and Warranties:** You represent and warrant that all information you provided in the Agreement is true and correct. You acknowledge all information contained in the Agreement is material and serves as the basis for RAF making a credit decision on the Agreement. You further represent and warrant that the extension of credit evidenced by this Agreement is for business, commercial or agricultural purposes and is not for consumer purposes. Your submission of any report, record or other information pertaining to you or any of your subsidiaries conditions or operations, financial or otherwise, from time to time, whether or not required under the terms of this instrument, will be deemed to be accompanied by a representation by you that such report, record or information is complete and accurate in all material respects as to your or any of your subsidiaries (and, if applicable, any of your subsidiaries' partners, shareholders, members, or other principals) conditions or operations, as of the date of such submission, including, without limitation, all material contingent liabilities, conditions or operations.

**Notice to Missouri Applicants:** Oral or unexecuted agreements or commitments to loan money, extend credit or to forbear from enforcing

repayment of a debt including promises to extend or renew such debt are not enforceable, regardless of the legal theory upon which it is based that is in any way related to the Agreement. To protect the applicant(s) under this Agreement and RAF from misunderstanding or disappointment, any agreements we reach covering such matters are contained in this Agreement and the Security Documents which are the complete and exclusive statements of the agreement between us, except as we may later agree in writing to modify such documents.

**Michigan Business Purposes Affidavit:** If you are a resident of Michigan or if your primary business address is in Michigan, by signing below you hereby certify that you are engaged in the business of commercial farming and that all products purchased on credit or other loan proceeds otherwise made available to you under this Agreement will be used exclusively for commercial agricultural purposes. This declaration is made under penalty of perjury.

- Affirmations:** By Signing below, you agree to the following:
- 1) You certify that the Agreement is submitted on your behalf for the purpose of procuring, establishing and maintaining credit from time to time with RAF and that all information provided in the Agreement is true and accurate as of this date, including but not limited to your physical address, date of birth and social security number.
  - 2) You have carefully read the information contained within the Agreement and warrant it to be complete, true and accurate as of the dates set forth below and that RAF and its affiliates may continue to rely upon the Agreement continuing to be true and correct unless and until a written notice of change is given by you. In conjunction with the submission of your Agreement, you authorize RAF to obtain a credit bureau report from any credit reporting agency and to request confirmation of financial or other information of any kind whatsoever from any third party having dealings with you.
  - 3) You have read, understand and agree to the terms of this Agreement consisting of four pages. You agree to the terms and conditions of this Agreement as written by RAF without any changes by you. Any changes you make to this Agreement without the written consent of RAF shall be null and void. You have retained a signed copy of this Agreement.
  - 4) You agree that there is and shall be no oral commitment to extend credit to you and that a written commitment signed by RAF, when and if the Agreement is approved, shall constitute the only form of commitment by RAF. RAF shall have no liability to you or others in the event your Agreement is denied. If a loan shall be offered to, and accepted by, you differing as to amount, plan, rate, term or in any other respect from that hereinbefore negotiated, this Agreement shall nevertheless constitute your application for the loan actually accepted by you.
  - 5) Your obligations as the applicant and a borrower and any co-borrower shall be joint and several. Each and every individual and entity signing below shall be held to be an applicant and a borrower.
  - 6) If you are a partnership, corporation or other entity and you are signing on behalf of such entity, you hereby warrant and certify that you have been duly appointed and authorized by the entity to act on its behalf with respect to this Agreement and the credit and financing applied for, and you are so authorized

to transact such business on behalf of the partnership, corporation or other entity as of the date hereof. You further agree to notify RAF immediately of any ownership changes of any entity listed on this Agreement.

7) You agree that RAF may notify any Dealer in the event your Agreement is approved or denied and RAF may advise the Dealer as to the credit limit and amount of credit remaining available on your Agreement.

8) You authorize any third party to release to RAF and for RAF to obtain written or oral credit information from any source whatsoever, including, but not limited to, credit reporting agencies and any governmental agency, even if such information would otherwise be protected under any financial privacy acts.

**USA PATRIOT Act – Customer Identification Program** – Enacted to help the government fight the funding of terrorism and money laundering activities. Federal law requires all financial institutions to obtain, verify and record information that identifies each person who applies for a loan. When you apply for a loan we will ask you for your name, address, date of birth and other information that will allow us to identify you. We may also ask to see your driver's license or other identifying documents.

1

Endorsement Box 2

Required on all applications

Amount Requested: \_\_\_\_\_

\_\_\_\_\_

Applicant / Borrower Signature

\_\_\_\_\_

Date

2

Endorsement Box 2a

If applicable per page 1

\_\_\_\_\_

Applicant / Co-Borrower Signature

\_\_\_\_\_

Date

3

Endorsement Box 2b

If applicable per page 1

Entity Name (Co-Aplicant / Co-Borrower):

\_\_\_\_\_

Legal Name of Entity

\_\_\_\_\_

Authorized Representative Signature

\_\_\_\_\_

Title

Date: \_\_\_\_\_

**Please Complete Certification of Beneficial Owners  
Addendum if Applying as an Entity**

## ADDENDUM – CERTIFICATION OF BENEFICIAL OWNERS

Form & Signature Below are Required if Applying as an Entity

Persons opening an account on behalf of a legal entity must provide the following information:

- A. Name of the person opening the account is identified in Section (2) **Applicant Information** of this application.
- B. Name of the legal entity for which the account is being opened is identified in Section (2b) **Entity Information** of this application.

**\*\*Please complete both sections\*\***

1) Please complete the information below related to the legal entity.

**Certification of Beneficial Owners** - Any Persons opening an account on behalf of a legal entity must provide the following information for each individual who directly or indirectly, through any contract, arrangement, understanding, relationship or otherwise, **owns 25 percent or more** of the equity interests of the legal entity listed above. For all non-U.S. persons, a copy of a Passport, Passport number, and Country of Issuance are required.

Legal Name	Date of Birth	Physical Address (Street Address, City, State, Zip)	U.S. Persons: SSN (9 digits) Foreign Persons: Passport Number and Country of Issuance	Ownership % Interest in Entity

(If no individual meets the definition, please write "Not Applicable.")

2) Please provide below information for **TWO** individuals with significant responsibility for managing or controlling the legal entity.

- ☐ Executive Officers or Senior Managers (e.g. Chief Executive Officer, Chief Financial Officer, Chief Operating Officer, Managing Member, General Partner, President, Vice President, Treasurer); or,
- ☐ Any person with 25 percent or more of the voting rights of the entity
- ☐ Any person who receives 25 percent or more of the profits of the entity
- ☐ Any other individuals who regularly perform similar functions.

If appropriate, persons listed above may also be listed below.

Legal Name	Date of Birth	Physical Address (Street Address, City, State, Zip)	U.S. Persons: SSN (9 digits) Foreign Persons: Passport Number and Country of Issuance	Title / Capacity

If listing only ONE individual above, you are certifying that there is only a single individual with significant responsibility for managing or controlling the legal entity.

I hereby agree to immediately notify Rabo AgriFinance LLC of any changes in beneficial ownership in the legal entity listed above.

I, \_\_\_\_\_ (Legal Name of Natural Person opening account), hereby certify, to the best of my knowledge, that the information provided above is complete and correct.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_