



**STANDING**  
— WITH THOSE —  
**WHO GROW**

SPRING 2022

**COOPERATIVE NEWS**



[MyFarmersCoop.com](http://MyFarmersCoop.com)





**Allan Zumpfe**  
President & CEO

2021 will go down in the record books for a lot of things – one could be for the greatest number of times we've said, "we've seen this before." We have experienced record low unemployment and off-the-charts fertilizer and chemical prices to the collapse of our supply chain and sky-rocketing inflation. During this unprecedented period in history, I am proud to say your cooperative navigated through it all very well. Your cooperative handled record volumes of grain, fertilizer, and energy products and delivered record profits in doing so.

At our annual meeting held on January 11th in DeWitt, Nebraska, we reported the fiscal 20/21 year-end results. Total sales of \$1.116 billion generated local savings of \$20.7 million and net savings of \$22.5 million. At the direction of your board of directors, patronage of \$10.36 million (\$5.18 million of cash and \$5.18 million of qualified equity) were allocated to our member owners. Along with the patronage distribution, the last half of 2010 and the first 50% of the 2011 equity has been revolved, as well as age 65 equity totaling \$5.0 million. All total, a little over \$10.18 million in cash was sent to you, our member owners. These results are only possible with an employee group that comes to work every day and works hard for our owners, living our company mission: Investing our Owners' Success; delivering service and solutions to exceed customer expectations. So, when you see them, please thank them and recognize them for a job well done!

As we move forward to what we can only imagine lies ahead of us for the balance of 2022, we continue to look for ways to become more efficient by investing in assets that will address speed and space issues, as well as the shortage of our most valued asset: labor. With an unemployment rate of 2.2% and 2.6% in Nebraska and Kansas, respectively, finding qualified labor that is willing to do the work that needs to be done is a challenge. One solution we have used the last couple of years and will

use again this year is the H2A program. 26 workers from South Africa will be working for us the next 9-10 months. While we know this is not a viable long-term solution, these workers will provide the much-needed help to serve our customers during our peak spring and fall seasons.

With COVID hopefully in our rear-view mirror, we continue to try to manage through the supply chain disruption issues we are all facing. This is impacting every facet of our business as well as yours. From fertilizers and chemicals to equipment, vehicles, and building materials, just-in-time inventory has taken on a new meaning. Items that once took days to get now are taking multiple months. I am very proud of our agronomy group as they have positioned Farmers Cooperative to be able to take care of your needs this spring in almost all products. Liberty is still a challenge, but Jeff continues to work hard to get enough product on the floor to take care of our customer's needs.

We are again adding to our grain storage and handling footprint with capital expenditures in fiscal 2021/2022. One of the main projects we are working on is a greenfield site located near Barnes, Kansas, consisting of 2 – 820,000 bushel concrete tanks and 20k bu/hr receiving legs. When completed, this site will serve producers in the Waterville area as we have continued to take storage space and handling equipment out of service at that location as they have been deemed unsafe. A 2.0-million-bushel Macon building will be constructed in Exeter to serve that area, as well as alleviate some pressure from the McCool Junction and Cordova areas. The agronomy group is adding on to the chemical buildings in Exeter and Odell, as well as adding three flex dry machines and three row crop machines to our fleet of application equipment. The energy, feed, and transport divisions are also upgrading and adding to their fleet of service trucks and semis to better serve our customers again this year.

In closing, I want to thank you for your business and support. Farmers Cooperative is here for you, and we look forward to serving you again during 2022.





**Dale Hayek**  
Grain Division Manager

What a volatile and uncertain year we have had so far in the grain markets, and it's barely springtime. Farmers Cooperative handled a record amount of harvest bushels last year thanks to timely rains, our ability to execute with speed and space, and the railroads operating as planned. That being said, we are again aggressively shipping out grain so we will be ready for the 2022 fall crop. The market is telling us to sell today and that we are in an inverse in commodities, and we are. Commercially, the industry has been challenged and will continue to struggle executing sales as the railroads are not performing.

Both the UP and BNSF consistently struggle to perform because they do not have enough locomotives in service and qualified labor to move trains and COVID labor challenges have escalated the issue. After we load trains, they are not leaving on a timely basis because of railroad crew and locomotive shortages. The problem will not resolve itself anytime soon. On a positive note, we are becoming more competitive in the world markets, but it will be interesting to see how and if the U.S. can execute additional export programs out of the gulf ports. Barge freight is at high levels also, which challenges the Mississippi River and the Pacific Northwest export facilities which are currently at capacity.

On a local level, we still encourage the farmer to sell bushels, both old and new, at a producer's comfort level of production. Buying options fit perfectly into this environment because of the extreme volatility. We suggest re-owning bushels with short-dated calls on old crop. Check out Randy Norris' article on page eight for more information. Expect basis levels to be choppy primarily because of the volatility of the futures and the industry's frustration to execute sales.

The grain division's projects are moving forward relatively smoothly. Weather hasn't delayed them so far. Exeter's 2-million-bushel Macon building site is prepared and we will start pouring concrete for the reclaim

tunnel shortly. This project is identical to the building we built last year in Reynolds. The 20k/bu/hr single stop receiving pit will be welcomed in Exeter. We will weigh and grade corn at the north side and reduce truck traffic in downtown Exeter. Weather permitting, this project will be completed before harvest.

Our greenfield site in Barnes, Kansas, is moving forward and dirt work should be complete in a couple of weeks. We are building 2 - 820K bushel concrete tubes with dual 20K/bu/hr receiving legs. This site was chosen because of the proximity to Hanover and Frankfort while also serving our patrons in the Waterville area. Our existing facilities in Waterville are inefficient and the soil profile around Waterville limits us on new construction of any size. The goal is to be able to receive grain this fall, but there is a lot of work that needs to happen to accommodate that.

We are finally shipping trains out of Dorchester after the rail loadout upgrade. This is a welcomed sight as it cuts our labor force in half to load a train. We are also placing a second manlift on the north side of the street this year. Thanks to the financial strength of our balance sheet, we are able to go forward with these projects. That being said, it all starts with you, our patrons, and the business you do with us - thank you!







**Brad Parman**  
Fertilizer Manager

The weather for fall fertilizer season could not have been more favorable. Timely rains in November gave southeast Nebraska a great opportunity for farmers to apply their anhydrous ammonia until around December 20th before supply constraints hit the market. On the other hand, lack of moisture this winter offered us the ability to cover a lot of acres with our dry machines. Hopefully all of this leads to a less hectic and smoother spring.

Prices were seemingly not as favorable during the fall at first glance, but in retrospect, the grain prices rallied to some of the fertilizer costs. For the longest time, we were trying to convince ourselves

that we had seen this all before. The truth is it was nothing like 2008. The only similarity was a run-up in prices, but the underlying reasons were

much deeper. There is a laundry list of reasons that led to where we are today, including but not limited to: a shortage of raw materials, production cutbacks, supply constraints, logistics, plant shutdowns, energy crises, proposed and confirmed tariffs, etc. The war between Russia and Ukraine has certainly not helped the situation, but in the same breath, it has not been the underlying driver for higher prices.

From this point moving forward, we can expect continued volatility, disruption in trade flows, logistical challenges, and a handful of unknowns. The good news is Farmers Cooperative is here to reduce as much of the noise as possible. We have good supply of NPK products and are in a position to service the patrons of this cooperative. We have increased the number of fertilizer transports on both the liquid and ammonia side over the past four years to aid in our serviceability. We are thankful Mother Nature is giving us some much-needed moisture to get this party started. We thank you for your business and look forward to serving you this spring.

## BOARD OF DIRECTORS Election Results

Farmers Cooperative would like to welcome Dallas Dobrovolny to the Board of Directors.

Dallas lives on a farm outside of Waterville, Kansas, with his wife, Moriah, and their children. He farms south of Waterville in Marshall County where he has raised corn and soybeans with his brother since 2005. Dallas served two terms on the Beattie Farmers Union Cooperative and served as the board chairman for one year. After the Beattie Farmers Union Cooperative merger with Farmers Cooperative, Dallas served as an associate board member on the Farmers Cooperative board for one and a half years. During that time, Dallas completed all four phases of the Director Certification through the Nebraska Cooperative Council and CoBank.

Darren Meinke (Crete, NE), Alan Dorn (Beatrice, NE) and Brian Schwartz (Hanover, KS), were all re-elected to the Board of Directors.

We would like to thank retiring board member Max Larsen for his 23 years of dedicated service to the Farmers Cooperative Board of Directors.

Pictured from left to right: Galen Kuska (Board Chairman) and Max Larsen.







**Kevin Wittler**  
Feed Division Manager

With spring weather around the corner, the spring calving season has progressed to the later stages and a mild winter is releasing its grip. Once again, your cooperative is offering our spring mineral and creep feed booking program. Contracting at reduced prices is offered while supplies last with a pull period through September 30, 2022. Spring mag, breeder, and fly control minerals are offered in either bagged loose or cooked molasses tubs, whichever meets the needs of your operation. This year, we are also able to offer the new Purina 30-13 protein tub with Altosid so you will now have the option to supplement protein with fly control.

Your spring calving cows are currently in a stage of production that requires additional mineral supplementation. A cow's requirement for phosphorus has increased and is high pre-calving through breeding. Calcium is required in high amounts as the cow progresses through her lactation stage. Calcium, along with magnesium supplementation, help to prevent grass tetany as we approach the early grazing season. Additional minerals and vitamins are critical to high fertility and fetal development and are essential for the immune system. The role minerals play are numerous and essential for optimum productive performance. Please remember to visit with your veterinarian prior to contracting if you plan on utilizing Aureomycin in your mineral program. We are prohibited from transferring ownership to you without a valid VFD. Please keep the nutritional needs

## County Fair Shirt Sign-Up

Attention youth! Are you showing or exhibiting at the county fair? Sign up for your complimentary Farmers Cooperative fair shirt beginning **May 1, 2022**. All orders are due by Tuesday, May 31st.

Visit [www.farmersco-operative.com/fair](http://www.farmersco-operative.com/fair) for more information.



of your mama cows in mind as we move into spring. Contact your beef specialist or nearest Farmers Cooperative location and take advantage of the savings offered on your mineral needs.

New calves hitting the ground also means spring creep feed season is just around the corner. Winter moisture has been extremely limited, but with more moisture in the forecast and warmer days on the horizon, hopefully grass gets off to a better start. Creep feed supplementation can take some pressure off your pastures, as well as your mama cows. Calves will consume milk, creep feed, and grass, in that order. This is why creep feeding your calves will stretch your grass, leaving more grass for your cows. Each additional pound of gain is required to pay needed dividends.

If you are wanting to utilize your cooperative creep feeder programs and have not reserved a rental, rent-to-own, or purchase option, please reserve those as soon as possible. Each year our available supply becomes very tight during the prime feeding period and forecasting those needs allows us to most closely fulfill your requests. Availability of feeders allows your cooperative to help you as our producer owners capture the many benefits creep feeding your calves offers. We would certainly appreciate the opportunity to discuss those programs with you and provide a recommendation on what best fits your needs and performance goals.

We wish everyone a safe and successful season and sincerely appreciate and thank you for your business.





**Jared Williams**  
Agronomy Technology  
Manager

Although the planting season is beginning to ramp up, there is still time to talk about variable rate seeding (VRS) and the benefits it can bring to your farm. VRS can be as simple or complex as one would like to make it. You can set zones for dryland and irrigated or take a deep dive into the data, overlaying multiple layers and years of data on top of one another. No matter what method you choose, both results have a similar benefit: lower input costs.

Simple zones offer an easy way to get started into VRS. These zones can be made from irrigated and dryland areas, soil types, or even hand drawn based on your knowledge of the field. Setting the planting population manually gives the grower complete control and offers the ability to change the rate quickly and easily at any time.

Complex zones offer a more data-driven approach to VRS. The zones can be defined from historical yield data, aerial imagery, soil types, irrigated and dryland zones, or nearly any data points you can generate for your fields. In most cases, a combination of historical yield data and irrigated/dryland zones are used. The zones will then be assigned a value based on an equation rather than manually selected. The benefit is a data-driven planting rate being applied to the zones. This rate can then be fine-tuned to meet the grower's wants or needs.

## **Early Season**

After the planting has finished, it doesn't take long for the crops to start poking out of the soil. Evaluating the stand after emergence is essential for catching small, early season issues that can lead to late season losses. Start by doing stand counts at random places throughout the field. From there, you can determine if the stand is acceptable to you by calculating the expected yield for the population. This can be done by using charts provided by multiple universities, including Kansas State University, University of Nebraska – Lincoln, Iowa State

University, and Purdue University, just to name a few. If a replant is deemed necessary, you need to decide if you want to kill off and replant the whole field, or just patch in areas of very low populations. It is important to keep in mind that late-planted crops will have a decreased yield potential and patched in areas will also be competing with the existing crops. Hybrid and variety selection will also be important if you choose to replant. Your local Farmers Cooperative representative will be able to help you through the process.

## **Aerial Imagery**

Aerial imagery can be useful for many reasons during the season. Many people have heard of using satellite imagery for field health updates or using it for Normalized Difference Vegetation Index (NDVI) images to find potential problem areas before they develop into major issues. However, there are new possibilities on the horizon with irrigation scheduling and nitrogen prescriptions becoming available. Drone imagery has also found a more permanent role. Full-time scouting with drones has started to disappear in favor of using them for supporting roles such as assessing weather damage and taking stand counts. Drones are also changing how we determine whether to replant or not. With the capabilities to take stand counts and help determine the overall uniformity of the field, drones help make a stressful situation a little easier.

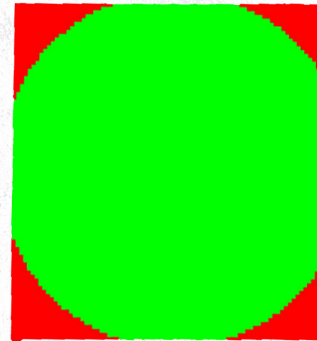


Figure 1:  
Simple Irrigated-Dryland Zones

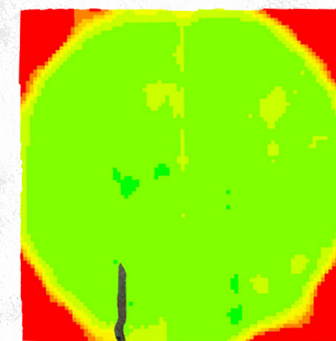


Figure 2:  
Complex Zones Using Yield Data  
and Irrigated-Dryland Zones





**Brian Scherling**  
Seed Manager

In today's world we see a lot of changes and updates to the technology that surrounds us. There seems to be a constant technology upgrade in everything from vehicles, computers, phones, appliances, and the list goes on and on. The technology boom spills over to production agriculture as well. Many positive changes have occurred over the last 20 years that have enabled farmers to be more productive and efficient, all while doing it much safer for themselves and the environment.

Technology in developing seed traits has seen steady growth recently. Many factors go in to the need for these new developments. The demand from farmers

to come up with solutions for production issues is at the forefront of all of this. One of the main issues includes insect and weed resistance to current traits and chemicals.

Some of our current insect trait packages have been on the market for five years or more. The challenge is that over time, insects slowly become resistant to these seed trait packages. Corn rootworm can be a devastating pest if it is not controlled during the season. Rootworm larvae chew on corn roots, which can result in potential yield loss due to less root mass and the inability to properly take in water and nutrients. In addition, if roots are damaged enough, root lodging can occur, which can affect harvestability, further reducing yields in the fall.

Two industry leading companies are introducing new upgrade trait packages to their corn portfolios. In 2022, Bayer will be integrating SmartStax PRO and its portfolio with very limited supply. It is fully approved and will be broadly tested this growing season. Expect a full-scale launch to growers in 2023. Many customers have planted SmartStax hybrids on their corn-after-corn acres for a number of years now. The SmartStax PRO version will combine the proven benefits of SmartStax technology with an additional RNAi-based mode of action. This will give this trait package a total of three modes of action for control of corn rootworm. In simple terms, the advantage of the RNAi mode of action is to interfere with the rootworm's ability to create a specific protein critical to its own survival. Larval death occurs after it ingests this

unique expressed trait that is in the corn roots. In addition, SmartStax PRO will continue to provide protection against most damaging above-ground pests, including: corn borer, fall armyworm, black cutworm, and corn earworm. This trait also provides tolerance to glyphosate and glufosinate herbicides.

Corteva/Brevant Seeds recently announced Vorceed Enlist technology. Vorceed utilizes the same proteins as SmartStax PRO, including RNAi, but includes the molecular stack that has been valued in Qrome to unlock higher yield potentials across their genetics. This trait will have three modes of action for corn rootworm as well. Another advantage of Vorceed is it will include the Enlist herbicide technology, which includes 2,4-D choline, glyphosate, glufosinate, and FOP herbicide tolerances. Having the capability to use FOP herbicides (like Assure II) to control grasses and volunteer corn is a huge benefit of the Vorceed trait. Corteva is expecting regulatory approvals to be able to offer this for the 2023 planting season.

One more technology to keep an eye on in the near future from Bayer is the "Smart Corn System," commonly referred to as "Short Stature Corn." Through breeding innovations, the introduction of short stature corn hybrids will mark a transformation in how corn is produced. The major benefit to this short corn is the protection from crop yield loss due to increased lodging and greensnap tolerance in high winds and other challenging weather conditions. These hybrids will continue to have a high yield potential that growers demand. Environmental sustainability benefits could have an impact as well. Factors to consider are the potential to optimize use of nutrients like nitrogen and possible reduction in water requirements. A final benefit to consider is the potential for reducing plant residue at the end of the season. The shorter plant will obviously produce less plant biomass, therefore less plant residue after harvest. This could be very beneficial in no-till farming practices.

In closing, be confident that many more new and improved seed traits and technologies are coming on the horizon. Finding new innovations that help growers with troubling production issues are a high priority for most seed companies in the industry. If you are interested in learning more about what technologies are available from the brands we carry (Asgrow/Dekalb, NK, Brevant and Croplan), please contact your local Farmers Cooperative agronomy salesperson. Have a safe and productive 2022 crop season.



# GRAIN

## Utilizing Calls and Puts



**Randy Norris**  
Grain Originator

Planting season is fast approaching, and we are in the middle of a historically volatile market. Farmers Cooperative offers different tools to help our patrons take advantage of these markets while managing risks, allowing your focus to shift to fieldwork and away from marketing grain. Utilizing calls and puts allows our patrons to take advantage of high prices and allow for the ability to capture additional upside.

Calls are a great alternative where you can sell cash grain and use part of that money to buy a call. This sets a minimum price for the cash grain

that is sold and allows you to stay in the market by letting a call option work for you.

Puts can be used for grain that is yet to be sold either in the bin or in your next year's crop. Buying puts is different in that buying the put protects you from falling prices by locking in the floor and leaving the upside open until you sell the grain. Forward contracting with puts is a good alternative to forward contracting cash grain because if there are any shortfalls, you are only out the cost of the option.

We also offer a min-max contract which uses puts and calls together. A min-max contract buys a put to set a minimum price level and then sells a call to lower the cost of the put. By doing this it raises the minimum price compared to only buying a put.

These are a few examples of how options can be used to manage your risk in these volatile times. For more information, please reach out to your area grain originator.

# AGRONOMY

## Focused Effort on our Customers



**Scott Heinrich**  
Agronomy Division  
Manager

My hope is as you read this newsletter your fertilizer is either on or will be shortly, seed is in the shed ready to plant, and your chemistry is on the farm. While that seems routine from years past, we know we are in different and challenging times. Nearly 10 months ago we saw the market shift to a short position on chemistry and fertilizer, price appreciation began, and now we find ourselves in very volatile times. This volatility can be an opportunity but also comes with a risk. The procurement managers and I started to address our marketing differently than ever before. A focused effort on our customer and how we keep product in stock to serve you, our owners, began.

Our strategy from the start was to offer our customers products, terms, and prices as the market shifted in order to manage our risk as a company and allow purchasing to occur. That strategy is still in place today. I know we are at record levels for many inputs today, but the good news is we have favorable grain prices to assist these prices.

Moving forward, we continue to work with our suppliers on allocations, shortages (product and labor), force majeure, and transportation. I am very optimistic we can get through this year with products and services to raise a crop. The challenge looks to last longer than we want, so our focus is already turning to 2023 supply.

Lastly, I sincerely thank you for your patience with our staff as we maneuver through this year and as always, we appreciate your business.



## Employee Food Drive

Farmers Cooperative employees participated in a food drive in December with a total of 1,175 pounds of food and \$1,405 in monetary contributions donated.

Every pound of food or dollar donated by employees was matched by Farmers Cooperative, which was then matched again by Land O'Lakes Foundation. A total of \$10,320 was donated to our local community food pantries and backpack programs.



## AGRONOMY Following the Plan



**Ryan Busboom**  
Technical Agronomist

With crop inputs priced where they are and the availability, or lack of, this has producers looking for ways to cut costs. Keeping cost in mind is good but be careful where to cut. This year will be very important in doing everything correct the first time around to limit any costly extra application and achieve top yield. That all starts with a detailed plan.

Much of the fertilizer is already on with the favorable weather conditions over the fall and winter. There are still some applications to go and applying the needs for best ROI should be the approach.

Looking at soil samples and estimated crop removal can determine these rates. We shouldn't cut back much, or at all, on fertilizer needs with the higher prices this year. Hedging some of the cost with a grain sell in these markets is an option to limit your risk.

Planter maintenance should be finishing up and making sure everything is tuned well is a good start to the season. Parts and service calls are in shorter supply and taking longer than previous years. A delay in planting can hurt yields as calendar dates play a key role in overall yield. We

continue to see earlier planted crops, especially soybeans, outyield the later planted. Checking seeding depth (2.25" - corn, 1.75" - soybeans), spacing, and placement will also be vital in insuring good yields. Last season we saw harder soils from a lack of winter freeze/thaw. This resulted in many fields where planters weren't quite set correctly, and replant was warranted. Poor planting placement or depth can result in many harmful outcomes, most of the time being restricted root growth that inhibits moisture and nutrient uptake throughout the season. Digging behind the planter routinely and making sure conditions are favorable are a way to limit the need for any costly replant.

Chemical applications and chemical availability will also play a large role in this year's crop planning. Making sure we have a good plan and limiting any extra applications will be crucial. We need a good burndown for weeds in the field, layered with a good residual in each pass and full rates of recommended adjuvants. Cutting cost or rates on chemicals can be detrimental to the budget this year as resprays will be very costly and available chemical for extra applications will be another struggle to work through. With certain chemistries costing much more or being harder to get on hand this year, talk with your local agronomist to develop a plan for your operation.



# SCHOLARSHIP RECIPIENTS

Farmers Cooperative is pleased to announce that 26 area high school seniors have been selected to receive the Farmers Cooperative scholarship. Each student will receive \$1,000 to be used at a post-secondary institution for the 2022-2023 academic year.

The Farmers Cooperative scholarship committee reviewed applications and selected recipients based on academic excellence, college and career goals, as well as the student's involvement in their school and

community. We thank everyone for their interest in our scholarship and wish all graduating seniors the best of luck in their future endeavors.

*Congratulations!*



**BROOKELYNN BAHNSEN**  
Child of Kyle & Kim Bahnsen  
Beatrice High School



**KANIN BAKER**  
Child of Tanner & Angela Baker  
Tri County High School



**WYATT BEARINGER**  
Child of Chad & Stacey Bearinger  
Lincoln East High School



**JOHNATHAN BURGETT**  
Child of Eric & Shannon Burgett  
Lewiston High School



**DEVON BUSBOOM**  
Child of Jeffery & Jennifer Busboom  
Beatrice High School



**JAIKEN COUDEYRAS**  
Child of Kent Coudeyras  
Beatrice High School



**PRESTON FRANZLUEBBERS**  
Child of Ryan & Kerrie Franzluebbers  
Northlake Christian High School



**ELLA HAFER**  
Child of Eric & Heather Strouf  
Tri County High School



**GRACIN HAHN**  
Child of James & Robin Hahn  
Tri County High School



**BLAKE HANSEN**  
Child of Matt & Donna Hansen  
Dorchester High School



**BRYNN HOLTMEIER**  
Child of Ryan & Angie Holtmeier  
Meridian High School



**ELLA HOSTETLER**  
Child of Doyle & Deb Hostetler  
Milford High School





**SAMUEL NICKOLITE**  
Child of Jason & Jenny Nickolite  
Pius X High School



**BENJAMIN NOHAVEC**  
Child of Michael & Amanda Nohavec  
Dorchester High School



**EMMA OLSEN**  
Child of Kent & Shellie Olsen  
Exeter-Milligan High School



**HADEN OTTO**  
Child of Dean & Lisa Otto  
Freeman High School



**PAIGE PETERSEN**  
Child of Tom & Angela Petersen  
Centennial High School



**LAUREN PIEPER**  
Child of Doug & Lisa Pieper  
Beatrice High School



**NICHOLAS SCHEELE**  
Child of David & Brenda Scheele  
Tri County High School



**KIMBERLY SCHROPFER**  
Child of Robert & Christine Schropfer  
Meridian High School



**ERIKA SCHWISOW**  
Child of Matt & Deb Schwisow  
Meridian High School



**COY STAMM**  
Child of Curtis & Marlene Stamm  
Washington County High School



**LARISSA TEGTMEIER**  
Child of Tim & Kim Tegtmeier  
Pawnee City High School



**CHRISTIAN WEBER**  
Child of Joel Weber & Amy Weber  
Friend High School



**ESDON WEERS**  
Child of Darin & Kendra J. Weers  
Diller-Odell High School



**GAVIN WEICHEL**  
Child of Chad & Deb Weichel  
Tri County High School

## Join Our Team

Are you looking for a new career or internship? We're always searching for top-quality people and local talent to join our team.

Scan the QR code or visit [www.farmersco-operative.com/careers](http://www.farmersco-operative.com/careers) to view all of our job openings and internship opportunities.





One of our core values at Farmers Cooperative is to “provide a caring safety environment for our employees, customers, and communities.” That core value was again put into action at our recent Tire Department Safety Rodeo.

Farmers Cooperative employees conduct a Grain Harvest Safety Rodeo, an Agronomy Safety Rodeo and new for this year, a Tire Department Safety Rodeo. The rodeo consisted of five separate hands-on learning stations: truck tire safety, farm implement removal and servicing safety, tire service truck operation safety, large pivot tire and tractor tire safety, and a segment of the “absolutes” of tire department safety requirements.

Farmers Cooperative continues to make investments in tire department equipment that not only allows the job to be easier on the employee, but more importantly, safer. A recent purchase of a new Corghi tire machine as illustrated in the photo below shows Firth Tire location manager, Cory Hart, demonstrating the use of the new machine at our recent Tire Safety Rodeo.



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