

American Plains Co-op

SPRING 2023 UPDATE



Save The Date

Annual Meeting will be
April 11th, 2023
in Great Bend, Kansas

Spring To Do List

Now is a great time to update
your grain accounts and splits
with our grain team!

We Are Hiring

Do you know someone who
would be a great fit for
American Plains Co-op?

Core Values at the Heart of American Plains Co-op

You may have noticed signs posted at our locations, blips in previous newsletters and communications, and comments on our social media about our Core Values. Over the past couple years, our team has put an emphasis on creating, defining, and implementing these six values. From leadership to our newest hires, these values are highlighted and included in every conversation, action, and transaction that we are part of with our customers, vendors, and fellow employees.

So why do you need to know what they are and how do they affect you? We encourage you to look for these values and qualities in organizations you decide to work with and maybe also inspire you to create some core values that you will emphasize in your operation going forward. Maybe you already operate based on some basic core values but have never taken the time to really recognize or define them. Either way, we thank you for reading and hope that you see these core values any time you interact with our employees and staff!

Safe Maintain a Safe Environment

Enthusiasm See Each Day As An Opportunity

Integrity Do The Right Thing

Relationships Building Connections In All We Do

United Working Together For A Common Goal

Pride Take Ownership of Ourselves, Our Co-op, and Our Communities



Investing In Our Future

Over the last 5 years, American Plains Co-op has invested \$23,300,000.00 in building long-term assets, improvements at all locations, and in building our amazing team of employees. We have increased storage capacity by 3 Million bushels, updated 7 spray rigs, and focused on improving speed at several locations. We look forward to continuous improvement over the next 5 years and beyond.

Photo: Drone view of Susank Elevator



AMERICAN PLAINS CO-OP

SPRING 2023 | GROWING WITH PURPOSE | 620.793.3531



Moser Named as CEO

The Board of Directors of American Plains Co-op is excited to announce that they have completed their executive search and have named Bryan Moser as their next Chief Executive Officer.

Moser has worked for American Plains Co-op for two years. His career in cooperatives started over twelve years ago when he was a management trainee for Skyland Grain, LLC. From there, he accepted a position with the Garden City Co-op and worked his way up through several roles in agronomy services and grain. Moser is a native of western Kansas and holds a bachelor's degree in Agriculture from Kansas State University. He will officially take on the CEO duties effective April 1, 2023.

"I am incredibly honored to be selected as the next CEO of American Plains Co-op. This is a role I have worked toward for many years and I am grateful for the opportunity. I look forward to working with the board, employees, and patrons to continue to build on our outstanding success."

- Chief Executive Officer Bryan Moser

Truterra, Carbon, & Conservation

Since 2021, American Plains Co-op has returned over \$1 Million in carbon credit sales to our customers. Partnering with Truterra, our team has helped growers maximize their return on the sale of historical carbon credits. These credits were earned through a positive change in management, either by reducing tillage or the addition of cover crops.

At the latest Truterra Partners in Excellence conference, American Plains Co-op won the Innovative Retailer of the Year award. This award was based on the results of the 2022 Truterra carbon program, the innovation research plots held at Great Bend each year, and for providing the latest in precision technologies to our producers. American Plains Co-op is also partnering with Pheasants Forever and the Kansas Department of Wildlife and Parks to implement a long-term conservation plot just South of Great Bend.



Photo: Cammie Vaupel & Mark Bauer accept the Innovative Retailer of the Year Award

New Project for Seed & Agronomy

In Winter 2023, American Plains Co-op officially broke ground on the site of the future Seed Warehouse that will be located South of Great Bend where currently our Bulk Fuel and Agronomy are housed. A long time coming, this state of the art warehouse will provide improved storage, seed treatment, and loading facilities for our seed department and customers. The warehouse will be a whopping 17,500 square foot building. Two drive through loading and unloading areas will improve traffic flow. Boasting 8 bins and 40,000 bushel storage capacity, the seed department will be better set to buy and store at the best possible prices and remain competitive in the market.

"This project will be a great addition to the organization and will add so many efficiencies and profitability for the future."

- Chief Operations Officer Jeff Mauler

Long term, a new agronomy warehouse will be completed that will connect with the seed warehouse. The agronomy addition will add 19,500 square feet, including two high speed loading bays.

DID YOU KNOW...

THAT AMERICAN PLAINS CO-OP OFFERS A CONTINUING EDUCATION PROGRAM TO OUR EMPLOYEES? IN 2022, WE HAD ONE EMPLOYEE COMPLETE HER MASTERS OF AGRIBUSINESS FROM K-STATE. CURRENTLY, WE HAVE AN EMPLOYEE WORKING TOWARD HIS BACHELOR'S DEGREE FROM FHSU AND ANOTHER WORKING TOWARD HIS MASTERS FROM K-STATE. THIS IS ANOTHER WAY THAT AMERICAN PLAINS CO-OP IS INVESTING IN OUR EMPLOYEES AND PLANNING AHEAD FOR THE FUTURE SUCCESS OF OUR ORGANIZATION.

FOLLOW US ON SOCIAL AND VISIT OUR WEBSITE FOR THE LATEST NEWS AND HAPPENINGS AT AMERICAN PLAINS CO-OP!