



BETTER CORES. BETTER DATA. BETTER APPLICATION.



Multi-Trial 3rd Party Test Proved ROGO Improvement vs. Regular Sampling. ROGO Was **3X** Closer to True Soil Levels.



ROGO Improved **24%** of Fertilizer Placement, Moving It From Over to Under Applied Areas,
On **46%** of the Field.

Easy Grower Agronomic ROI - 0.5% Yield Gain ONCE Covers ROGO's Added Cost

UNPARALLELED ACCURACY

True Depth™

Measured-from-Ground and Auto-Controlled Within 1/8 Inch

Complete Core™

Pat. Pend. Probe & Bucket System
Extracts Entire Core

Auto Point™

Self-Driving Robot
Hits Core Points Within 1 Foot

SYSTEMATIC RELIABILITY

Dependable Turn Times

Prioritization System
Right Fields, Right Time

Notification System For ASAP Field Work

TOTAL ACCOUNTABILITY

Traceable

Core Quality & Logistics Stats

Error-Proof

Barcode Bag & Shipping System

EASY BUTTON

Onboarding & Support Team

Grower Launch Support

Pre-Made Marketing Materials & Sales Support

Lab & Systems Integration

No Change to Data Flow

Customer Portal

CHANGING INDUSTRY STANDARDS

PROVIDED TO GROWERS
THROUGH YOU







GPS Guided & Variable Rate



A DEEPER AGRONOMIC LOOK

3RD PARTY TEST

FERTILIZER PLACEMENT EFFECTS

OVERVIEW

- Robots and Regular Sampling (Hand Probes) Sampled a Given Field Many Times.
- Robots Decreased Error by 3x. (From 15% to 5% on Average)
- The Truth At A Given Sample Point Was Defined As The Average of Robot and Regular Results.
- The Error Was How Far From The Truth You Were, If You Only Sampled Once.

100 ACRE FIELD



- Rogo Improved Fertilizer
 Placement on 46 Acres.
 (54 Acres Same)
- Rogo Shifted 24% from 23 Over to 23 Under Applied Acres.
- Protecting Against
 Shortages and a Yield Hit.
 (Same Total Fertilizer)

ASSUMPTIONS

- Example Only: ROGO is \$4/Acre Extra For a Grower Than Regular Sampling.
- Fertilizer Recommendations: Removal Only; Average of Agronomy Handbooks.
- Average Crop Revenue of \$900/Acre:

	CORN	SOY	
YIELD (bu.)	200	60	
PRICE/ bu.	\$5.50	\$11.75	

4-Year Fertility Plan (Corn/Soy Rotation):

ITEM	PER ACRE	\$/TON	4-YEAR \$ /ACRE
Lime - 1x	2.5 Tons	35	\$88
P (MAP) - 4x	130 Lbs.	725	\$189
K (Potash) - 4x	100 Lbs.	620	\$124
		TOTAL:	\$400

#1 FERTILIZER APPROACH

TIME FRAME	ROGO ADD	FERTILIZER	YIELD
4-Year/100Ac Field	\$400	\$40,000	\$360,000
4-Year / Ac	\$4	\$400	\$3,600
1-Year / Ac	\$1	\$100	\$900

\$400 Added ROGO Dollars are Telling \$40,000+ of Fertilizer Where to Go. Less Than 1% Optimization Needed.

#2 YIELD APPROACH

BREAKEVEN YIELD RETURN

2% Yield Gain ONCE on 23 Under Applied Acres. (Equal To 0.5% ONCE On All 100 acres)

BREAKEVEN \$900/Ac x 23 Ac x 2% x 1yr = ~ \$400

LIKELY YIELD RETURN

Some Soils May be Built Up Into Healthy Maintenance Ranges.

But, Under Applying by 24% a Year for 4 Years, Shorts You 1 Whole Year's Worth of Fertilizer. This Could Reasonably Drop a Major (P, K, Lime) Below the Critical Level and Cause a 5% Yield Hit.

Let's Assume: Only 23 Under Applied Acres are Short, on One Major, Once in the Last Year <u>of Four.</u>

LIKELY \$900/Ac x 23 Ac x 5% x 1yr = ~ \$1,000

Hardly Any Yield Gain Needed to Make Money: Less Than 0.5%, Once.

