



## ***Innovative Ag Internships***

***Growing Relationships  
to Maximize Success!™***



# ***IAS Intern Programs***

Innovative Ag Services offers numerous internships to fit the growing needs of our cooperative as well as the needs of the most talented agricultural students in the area. We are committed to recruiting talented individuals that we feel will be a good fit for us now and into the future. Internships are a great way for agricultural students to learn the in's and out's of a cooperative as well as figure out what their likes and dislikes are within the agricultural sector.

Our interns are given the opportunity to work alongside our full-time employees to gain hands-on experience in and around our locations. They are also given the responsibility to work independently on projects at the locations as well as interact with our customers in the country. One of the greatest things about our internship program is that it is flexible and the interns are able to gain experience in areas that interest them.

## ***Crop Scouting***

- Promote the sales of all Innovative Ag Services products and programs
- Scout assigned producer fields providing written feedback to primary agronomist and producer
- Communicate on a regular basis with sales and location team members
- Assist with in-season seed and Precision Ag activities as assigned
- Submit weekly reports of contacts made and customer/competitor activity
- Participate in planned training and agronomy coordination meetings
- Report and work with agronomist and location managers to quickly resolve any concerns/complaints brought forward by current/prospective customers

## ***Seed***

- Gain knowledge in the agronomy & seed industry while assisting in the sales & promotion of Innovative Ag Services
- Manage Answer Plots including the appearance, sign placement and communicating any landowner concerns
- Ensure that the appearance of the Rate Plots positively reflect IAS' professional image
- Scout assigned producer fields providing written feedback to immediate supervisor
- Promote the sales of all IAS products & programs
- Work with Seed Manager to collect, distribute & ship seed products

## ***Operations***

- Learn the different operations that are needed for both grain and agronomy
- Perform and acquire experience in preventative maintenance programs
- Work at an outside grain facility learning receiving/load out operations
- Learn how to segregate grain according to moisture and other grade factors
- Work in grain office learning about weighing, probing and grading grain
- Learn what is involved with originating and merchandising grain
- Work at fertilizer plant mixing and loading, reading work orders and maps
- Learn dispatching of custom application and tending equipment
- Accompany and operate custom application equipment including units with VRT technology
- Learn about and perform seed treatment operations
- Spend time with an IAS Agronomist making sales calls, crop scouting, etc.
- Learn about IAS's Precision Ag Program

## ***Feed***

- Promote the sales of all Innovative Ag Services products and programs
- Assist feed teams in the distribution of feed products, programs and services
- Assist in customer and prospective customer market analysis
- Communicate on a regular basis with sales and location team members
- Assist in sales and feed marketing opportunities as assigned
- Submit weekly reports of contacts made and customer/competitor activity
- Participate in planned training and feed coordination meetings
- Report and work with feed sales people and location managers to quickly resolve any concerns/complaints made by current/prospective customers

## ***Other Benefits***

- Experience in multiple areas of agribusiness
- Can tailor internships to provide emphasis on department student is most interested in
- Competitive hourly wages with overtime potential
- Monthly meetings with other interns
- Answer Plot sessions
- Ag industry related tour
- Fun night at the Kernels' Ball Park
- BBQ and bag tournament at the park



# **Our Company**

**Ackley \* Alden \* Allison \* Alta Vista  
Andrew \* Austinville \* Cascade  
Center Junction \* Central City \* Cleves  
Cuba City, WI \* Elkader \* Ellsworth \* Elma  
Farley \* Faulkner \* Garden City \* Geneva  
Hazel Green, WI \* Hopkinton \* Hubbard  
Independence \* Lawn Hill \* Manchester  
Monona \* Monticello \* Oran \* Owasa  
Packard \* Platteville, WI \* Steamboat Rock  
Union \* Waukon \* Williams \* Winthrop**

- **350 Full-Time Employees**
- **Over 150 Seasonal Employees**
- **Serves 5,120 Members**
- **Over \$1 Billion in Sales**
- **Over 1 Million Precision Ag Acres**
- **Originate Over 115 Million Bushels of Grain Annually**
- **Process Over 300,000 Tons of Feed Annually**
- **Deliver Over 20 Million Gallons of Fuel**

**Interested in IAS?  
Check Out**

**[www.innovativeag.com/careers](http://www.innovativeag.com/careers)  
It's easy to apply!**

**For more information regarding  
Innovative Ag Services'  
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**[www.innovativeag.com/careers](http://www.innovativeag.com/careers)**



**Grow with us!**