Financial Statement



31-Dec-22

~Board of Directors~
Jeff Teubner - President
Mark Heinz - Vice President
Cordell Beaver - Secretary/Treasurer
Bradyn Henderson
Tim Hendrickson
Tim Hudson
Bruce Lewallen
Sebastian Wald
Travis Westlind

Sean Slowinski - CEO

Abstracted from the financial statements
as audited by EIDE BAILLY LLP
Certified Public Accountants and Consultants
Aberdeen, South Dakota

The financial statements of Legacy Cooperative as of and for the year ended December 31, 2022, including the notes to the financial statements and independent auditor's report, have been audited by Eide Bailly LLP and are on file at the Company's office.

| | 2022 | 2021 |
|--|---------------------------------|--------------------------|
| ASSETS | and Lake | 2021 |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 53,680,672 | \$ 22,250,614 |
| Marketable Securities | 949,362 | 1,037,631 |
| Accounts receivable - trade (net of allowance for bad debts) | 3,241,487 | 3,721,651 |
| Grain in transit Advances | 416,122 | 151,459 |
| Grain receivable | 500,000 1,368,801 | 20,000 |
| Storage/delayed price charges receivable | 817,365 | 2,611,051 |
| Margin deposit and other receivables | 1,868,677 | 521,631 2,405,177 |
| Grain inventory | 74,484,106 | 81,454,782 |
| Exchange-traded hedges | * | 834,246 |
| Merchandise inventory | 21,984,790 | 17,256,788 |
| Prepaid merchandise and prepaid expense | 8,177,045 | 13,401,453 |
| Total current assets | 167,488,427 | 145,666,483 |
| PROPERTY AND EQUIPMENT, at cost | 102,443,363 | 99,332,378 |
| Less accumulated depreciation | 52,421,867 | 46,022,120 |
| | 50,021,496 | 53,310,258 |
| OTHER ADDITION | | <u> </u> |
| OTHER ASSETS Investments in other cooperatives | 4 M 4 4 A 4 A | |
| Non Qualified Investments in other cooperatives | 17,464,063 | 17,579,608 |
| Total other assets | 4,016,349 | 2,618,155 |
| Total Office assets | 21,480,412 | 20,197,763 |
| | \$ 238,990,335 | \$ 219,174,504 |
| LIABILITIES AND PATRONS' EQUITY | | |
| CURRENT LIABILITIES | | |
| Drafts payable | \$ 6,174,647 | \$ 5,667,860 |
| Exchange traded hedges | 25,889 | · 0,007,000 |
| Grain contracts payable - deferred payment | 53,598,452 | 55,082,897 |
| Grain contracts payable - grain payable | 8,995,972 | 10,850,191 |
| Forward contracts Accounts payable - trade | 418,360 | 1,572,204 |
| Accounts payable - Itage Accounts payable - grain delayed price | 1,563,952 33,060,637 | 3,040,277 |
| Customer credit balances | 19,298,016 | 17,953,444 12,809,255 |
| Accrued taxes and expenses | 3,537,838 | 2,938,115 |
| Patronage dividend payable (cash portion) | 4,390,000 | 3,250,000 |
| Current portion of long-term debt | 3,460,990 | 3,394,320 |
| Current portion of lease payable | 15,414 | 14,511 |
| Total current liabilities | 134,540,167 | 116,573,074 |
| LONG TERM HARDITIES | | |
| LONG-TERM LIABILITIES | 10 700 oro | |
| Deferred payment contracts Lease payable, net of current portion | 10,722,853 | 8,971,335 |
| Long-term debt, net of current portion | 33,371 12,120,450 | 48,785 |
| Total long term liabilities | <u>12,129,650</u> 22,885,874 | 14,590,640 |
| Total total liquidities | 22,003,074 | 23,610,760 |
| DEFERRED INCOME TAXES PAYABLE | 2,278,554 | <u> </u> |
| | 159,704,595 | 141,328,351 |
| PATRONS' EQUITY | 79,285,740 | 77,846,153 |
| | \$ 238,990,335 | \$ 219,174,504 |
| | | T =17/17 1004 |

| | 2022 | 2021 |
|--|----------------------|--------------------------------|
| otal Sales | \$ 360,676,554 | \$ 269,706,585 |
| GRAIN | | |
| Wheat | \$ 5,804,974 | \$ 5,562,096 |
| Corn | 105,414 | 36,738 |
| Soybeans | 4,226,311 | 3,475,163 |
| Oats & Rye | 9,714 | 36,974 |
| Flax | (37,201) | 85,052 |
| Canola | 1,902,705 | 1,890,366 |
| Barley | 213,995 | 136,846 |
| NuSun and Sunflowers | (18,345) | 39,635 |
| Pinto Beans | 128,912 | 120,525 |
| Peas | 4,283 | (2,279) |
| , 535 | 12,340,762 | 11,381,116 |
| MERCHANDISE | | |
| Chemicals | 4,063,183 | 2,372,173 |
| Ferfilizer | 7,031,508 | 5,306,209 |
| Feed & Livestock Supply | 107,778 | 46,699 |
| Misc Merchandise | 1,167,151 | 1,159,442 |
| Tires and Automotive | 590,205 | 500,778 |
| Petroleum Products | 3,018,878 | 2,538,520 |
| Seed | 1,767,394 | 1,839,911 |
| 3004 | 17,746,097 | 13,763,732 |
| Gross Trading Margin | \$ 30,086,859 | \$ 25,144,848 |
| | | |
| Other Income | \$ 1,093,847 | \$ 601,860 |
| Storage and handling | 736,063 | 582,337 |
| Labor and service | 2,262,849 | 2,063,812 |
| Spreading/Spraying | 2,262,647 184,199 | 248,484 |
| Cleaning, treating and drying | 12,740 | 20,937 |
| Grinding and weighing | 584 | 1,747 |
| Bad debt recoveries | 9,535 | 11,939 |
| Rent | 340,731 | 356,718 |
| Interest, dividend income and finance charges | 340,731 | 1,825,978 |
| PPP loan forgiveness | 906,481 | 666,845 |
| Miscellaneous Gain on disposal of fixed assets | 700,401 | 9,750 |
| | \$ 5,547,229 | \$ 6,390,407 |
| On the second se | \$ 35,634,088 | \$ 31,535,255 |
| Gross margin and other income | 3 33,834,000 | <u> </u> |
| Expenses General and administrative | 18,430,394 | 17,092,502 |
| Depreciation | 6,407,016 | 6,326,452 |
| Interest | 725,449 | 677,297 |
| Total expenses | 25,562,859 | 24,096,251 |
| LOCAL SAVINGS | 10,071,229 | 7,439,004 |
| PATRONAGE INCOME | 2,371,223 | 1,083,727 |
| SAVINGS BEFORE INCOME TAXES | 12,442,452 | 8,522,731 |
| INCOME TAX EXPENSE | 1,361,273_ | 171,441 |
| NET INCOME | \$ 11,081,179 | \$ 8,351,290 |
| | 2022 | 2021 _ |
| GRAIN RECEIPTS Wheat - bu. | 9,593,424 | 10,917,375 |
| Corn - bu. | 269,879 | 259,463 |
| Soybeans - bu. | 5,327,925 | 4,239,912 |
| Oats & Rye - bu. | 27,895 | 2,364 |
| | 16,551 | 17,120 |
| Flax - bu. | | 1 /0 / 07 |
| Flax - bu. Canola - cwt. | 1,695,085 | 1,004,2// |
| Flax - bu. Canola - cwt. Barley - bu. | 310,052 | 192,031 |
| Flax - bu. Canola - cwt. Barley - bu. NuSun & Sunflowers - cwt. | 310,052 33,240 | 1,684,277 192,031 19,316 |
| Flax - bu. Canola - cwt. Barley - bu. | 310,052 | 192,031 |

| | 2022 | 2021 |
|---|--------------------------|------------------------------|
| OPERATING ACTIVITIES | | |
| Net income | \$ 11,081,179 | \$ 8,351,290 |
| Adjustments to reconcile net income to net cash from (used for) operating activities: | | |
| Depreciation | 6.407.016 | 1 201 450 |
| Accretion of discount on investments in other cooperatives | (104,880) | 6,326,452 (104,880) |
| Gain on disposal of fixed assets | * | (9,750) |
| Bad debt expense | 13,662 | 40,228 |
| Deferred income taxes Dividend allocations from other cooperatives | 1,134,037 | 79,635 |
| Forgiveness of PPP loan | (1,464,692) | (523,825) (1,825,978) |
| Unrealized (Gain) Loss on Securities Changes in assets and liabilities: | 96,716 | (6,269) |
| Changes in assets and liabilities: Receivables and margin deposits | · | |
| Inventories | 1,204,855 2,242,674 | 3,440,245 |
| Prepaids | 5,224,408 | (27,552,305) (10,307,744) |
| Exchange traded hedges and forward contracts | (293,708) | - (2,753,035) |
| Payables | 19,638,993 | 42,212,367 |
| NET CASH FROM OPERATING ACTIVITIES | 45,180,260 | 17044401 |
| THE ONOTINOM OF ERMINO ACTIVITIES | 43,160,260 | 17,366,431 |
| INVESTING ACTIVITIES | | |
| Purchase of property and equipment | (3,118,255) | (3,060,426) |
| Proceeds from disposal of fixed assets | | 9,750 |
| Purchase of marketable securities Investments in other cooperatives redeemed | (8,447) | (8,399) |
| invesiments in other cooperatives redeemed | 286,923 | 212,046 |
| | | |
| NET CASH USED FOR INVESTING ACTIVITES | (2,839,779) | (2,847,029) |
| | | |
| FINANCING ACTIVITIES | | |
| Payments on lease payable | (14,511) | (13,659) |
| Payments on long-term debt Proceeds from long-term debt | (3,394,320) 1,000,000 | (4,042,803) 9,900,000 |
| Payment of prior year dividends | (3,133,787) | (2,864,789) |
| Payment of prior year patronage credits | (5,367,805) | (4,669,294) |
| | | 1 |
| NET CASH FROM FINANCING ACTIVITIES | (10,910,423) | (1, (00, 5,(5) |
| The Order How Holling Holling Holling | (10,710,423) | (1,690,545) |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | 31,430,058 | 12,828,857 |
| | 0.7,100,000 | 12,020,007 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 22,250,614 | 9,421,757 |
| | | |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | \$ 53,680,672 | \$ 22,250,614 |
| | | _Ψ ΖΖ,ΖΟΟ,Ο14 |
| OURDI EL IENE AL DIMOLOGIUDE OF CAMUS COMMISSIONAL MICO. | | |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Cash paid during the period for: | | |
| Interest | \$ 731,213 | ¢ (71.110 |
| Income taxes paid | 93,120 | \$ 671,119 243,330 |
| | | |
| SUPPLEMENTAL DISCLOSURES OF NONCASH | | |
| INVESTING AND FINANCING ACTIVITIES | | |
| Patronage dividends payable | ė 4,000,000 | |
| ι αποτάχο αιντάστιας μαγάμισ | \$ 4,390,000 | \$ 2,946,000 |
| | | |

Legacy Cooperative Employees 2023

Bisbee Agronomy

Holly Cammack Dan Eggl Isaac Hendrickson Joseph Kremer Brandon Krumwiede Michael Lang Brandt Lemer Chase Mattern

Bisbee Office

Joyce Benson Jimmy Carlson Val Christensen Jenny Daniels Skyler DeCoteau **Brooks Larson** Stephanie LeVeque Erica Peters Sean Slowinski Tonya Snavely Teresa Stenson Janell Thomas Paul Wagenman Stephanie Weltin

Bisbee Station

Chad Rinas Michael Rinas Kristine Wagenman

Bisbee Terminal

Brittanie Baier David Berginski **David Dissette** Keith Hendrickson Danny Krumwiede Jared LeVeque Devin McGrath Christopher Poitra Robert Swenson Christopher Tastad Donnie Tostenson **Brian Young**

Cando Agronomy/Energy

Luke Benson Trevor Darling Rogerio Dias Daniel Holien Terrance Leen Angela Nilsen Victor Risovi Robert Wagner Wesley Yoder

Cando C-Store

Terrance Biby **Bailey Coleman** Alexandrea Conley Pamela Davis Heather Doll Braxten Korb Kimberly Korb Linda Martz Zachary Morrow Jenny Timms **Mary Timms** Savannah Trottier Lissette Velez Lagares Sandta Volden

Cando Elevator

Bruce Cahill Thomas Gerald Michelle Heisler Larry Sivertson Kelly Westby

Dunseith C-Store

Ginger Belgarde Victoria Bender Ashley Bercier Riley Bradford Merle Brady **Bret Cree** Eleanor Domben Sammy Fosseneure Jack Hunt, Jr. Morgan Janz Tami Laducer

Carl Lagerquist

Egeland Agronomy

Kimberly Jacobson Alexus Schemionek Daryl Vote

Egeland Elevator/Agronomy

Donald Godman Samuel Wagner

Overly Agronomy/Elevator

Matthew Crebo **Brody Haakenson** Jayden Welk

Rock Lake Agronomy

Michael Carter Kevin Martin

Rock Lake Elevator

Fargo Hoerer Gary Hunt Dylan McGrath

Rock Lake Station

Chad Berginski

Rolette Agronomy/Elevator

Bryce Leonard **Everett Lervik** Aaron Thompson

Rolette Elevator

Daniel DeCoteau

Rolette Station

Jason Beaver Darrin Boucher Sherrie Boucher Glen Foss Errol Gilje Rondi Kraft **Edward Lauck** Mechelle Lauck Robert Malo Sarah Selvig

Rolla Agronomy

Tom Cahill Scott Gailfus Chad Starr

Rolla C-Store

Ginger M. Belgarde Shale Blacksmith Jailyn Brown Alexis Disher Richard Griffin Melissa Hicks Edward LaVallie John Lovcik Janice Sappington Ronald Sappington Marsha Steele Stacy Vallie Sonya Yoder

Rolla Elevator

Matthew Allery Raymi Hendrickson **Andrew Morin**

Rolla North Central Tire

Alan Berginski Darren Demery Gary Haas Dominik Johnson

Wales Agronomy/Elevator

Mark Fisk David Girodat Sharon Howatt



Growing Value Together