Financial Statement



Growing Value Together

31-Dec-24

~Board of Directors~

Jeff Teubner - President Mark Heinz - Vice President Cordell Beaver - Secretary/Treasurer Bradyn Henderson Tim Hendrickson Tim Hudson Bruce Lewallen

> **Sebastian Wald Travis Westlind**

Sean Slowinski - CEO

Abstracted from the financial statements as audited by EIDE BAILLY LLP **Certified Public Accountants and Consultants** Aberdeen, South Dakota

The financial statements of Legacy Cooperative as of and for the year ended December 31, 2024, including the notes to the financial statements and independent auditor's report, have been audited by Eide Bailly LLP and are on file at the Company's office.

| | 2024 | 2023 | |
|--|----------------|------|-------------|
| <u>ASSETS</u> | | | |
| CURRENT ASSETS | | | |
| Cash and cash equivalents | \$ 12,908,344 | \$ | 37,891,613 |
| Accounts receivable - trade (net of allowance for credit losses) | \$ 5,727,355 | \$ | 4,547,066 |
| Grain in transit | \$ 3,219,130 | \$ | 5,762,672 |
| Grain receivable | \$ 2,055,508 | \$ | 2,793,282 |
| Storage/delayed price charges receivable | \$ 713,110 | \$ | 907,646 |
| Margin deposit and other receivables | \$ 653,919 | \$ | 493,766 |
| Grain inventory | \$ 35,784,608 | \$ | 57,555,040 |
| Exchange-traded hedges | \$ 36,913 | \$ | 122,867 |
| Forward Contracts | \$ 317,350 | \$ | 590,450 |
| Merchandise inventory | \$ 29,587,051 | \$ | 23,387,038 |
| Prepaid merchandise and prepaid expense | \$ 20,616,554 | \$ | 13,690,765 |
| Total current assets | \$ 111,619,842 | \$ | 147,742,205 |
| PROPERTY AND EQUIPMENT, at cost | \$ 131,093,181 | \$ | 106,962,800 |
| Less accumulated depreciation | \$ 61,505,370 | \$ | 56,825,755 |
| | \$ 69,587,811 | \$ | 50,137,045 |
| OTHER ASSETS | | | |
| Marketable securities | \$ 997,143 | \$ | 1,016,754 |
| Investments in other cooperatives | \$ 17,076,382 | \$ | 15,382,919 |
| Non Qualified Investments in other cooperatives | \$ 5,633,910 | \$ | 4,458,893 |
| Total other assets | \$ 23,707,435 | \$ | 20,858,566 |
| | \$ 204,915,088 | \$ | 218,737,816 |
| LIABILITIES AND PATRONS' EQUITY | | | |
| CURRENT LIABILITIES | | | |
| Drafts payable | \$ 9,016,313 | \$ | 7,439,458 |
| Grain advances | \$ 2,948,400 | \$ | - |
| Grain contracts payable - deferred payment | \$ 25,759,083 | \$ | 34,348,265 |
| Grain contracts payable - grain payable | \$ 5,386,277 | \$ | 5,853,757 |
| Accounts payable - trade | \$ 2,541,020 | \$ | 2,925,289 |
| Accounts payable - grain delayed price | \$ 20,027,063 | \$ | 36,865,639 |
| Customer credit balances | \$ 11,278,111 | \$ | 15,018,047 |
| Accrued taxes and expenses | \$ 4,464,591 | \$ | 3,498,687 |
| Patronage dividend payable (cash portion) | \$ 8,000,000 | \$ | 5,949,000 |
| Current portion of long-term debt | \$ 4,144,320 | \$ | 3,894,320 |
| Current portion of lease payable | \$ 16,998 | \$ | 16,373 |
| Total current liabilities | \$ 93,582,176 | \$ | 115,808,835 |
| LONG-TERM LIABILITIES | | | |
| Deferred payment contracts | \$ 8,918,168 | \$ | 8,124,331 |
| Finance lease payable, net of current portion | \$ - | \$ | 16,998 |
| Long-term debt, net of current portion | \$ 6,970,180 | \$ | 9,177,000 |
| Deferred income taxes payable | \$ 3,963,861 | \$ | 2,723,863 |
| Total long term liabilities | \$ 19,852,209 | \$ | 20,042,192 |
| PATRONS' EQUITY | \$ 91,480,703 | \$ | 82,886,789 |
| | \$ 204,915,088 | \$ | 218,737,816 |

| | | 2024 | - | | 2023 |
|---|----------|------------------------|--|----------------|------------------------|
| Total Sales | \$ | 314,400,951 | | \$ | 326,941,291 |
| <u>GRAIN</u> | | | | | |
| Wheat | \$ | 8,372,120 | | \$ | 5,148,721 |
| Corn | \$ | 352,333 | | \$ | 160,990 |
| Soybeans | \$ | 3,378,695 | | \$ | 5,239,566 |
| Oats & Rye | \$ | 7,238 | | \$ | 15,254 |
| Flax Canola | \$ \$ | 25,390 1,593,109 | | \$ \$ | (36,225) 1,223,950 |
| Barley | \$ | 108,616 | | φ \$ | 204,300 |
| NuSun and Sunflowers | \$ | 17,576 | | \$ | 7,153 |
| Pinto Beans | \$ | 14,682 | : | \$ | 44,016 |
| Peas | \$ | 17,218 | | \$ | 16,392 |
| | \$ | 13,886,977 | <u>-</u> - | \$ | 12,024,117 |
| <u>MERCHANDISE</u> | | | | | |
| Chemicals | \$ | 5,798,403 | | \$ | 3,929,851 |
| Fertilizer | \$ | 7,658,056 | : | \$ | 7,055,917 |
| Feed & Livestock Supply | \$ | 87,275 | | \$ | 119,154 |
| Misc Merchandise | \$ | 1,545,413 | | \$ | 1,434,928 |
| Tires and Automotive | \$ | 356,800 | | \$ | 534,656 |
| Petroleum Products Seed | \$ \$ | 2,782,334 3,095,544 | | \$ \$ | 2,897,123 2,328,706 |
| Jeeu | \$ | 21,323,825 | | <u>φ</u> \$ | 18,300,335 |
| Gross Trading Margin | \$ | 35,210,802 | - | \$ | 30,324,452 |
| Other Income | | | _ | | |
| Storage and handling | \$ | 2,024,023 | : | \$ | 1,495,196 |
| Labor and service | \$ | 494,782 | | \$ | 493,791 |
| Spreading/Spraying | \$ | 2,046,137 | | \$ | 2,238,743 |
| Cleaning, treating and drying | \$ \$ | 322,226 | | \$ \$ | 263,827 |
| Grinding and weighing Bad debt recoveries | э \$ | 12,293 2,406 | | ֆ \$ | 15,903 3,729 |
| Rent | \$ | 4,260 | | \$ | 8,165 |
| Interest, dividend income and finance charges | \$ | 1,205,316 | | \$ | 1,297,722 |
| Miscellaneous | \$ | 1,396,158 | : | \$ | 1,165,593 |
| Gain on disposal of fixed assets | \$ | 1,027,792 | <u>.</u> : | \$ | 30,428 |
| | \$ | 8,535,393 | <u>_:</u> | \$ | 7,013,097 |
| Gross margin and other income | \$ | 43,746,195 | <u>. :</u> | \$ | 37,337,549 |
| <u>Expenses</u> | | | | | |
| General and administrative | \$ | 21,818,314 | | \$ | 19,438,715 |
| Depreciation | \$ | 6,610,735 | | \$ | 6,043,723 |
| Interest Total expenses | \$ | 224,474 | —————————————————————————————————————— | \$ \$ | 270,214 |
| Total expenses | . | 28,653,523 | - | φ | 25,752,652 |
| LOCAL SAVINGS | \$ | 15,092,672 | | \$ | 11,584,897 |
| PATRONAGE INCOME | \$ | 9,692,644 | _ | \$ | 4,253,865 |
| SAVINGS BEFORE INCOME TAXES | \$ | 24,785,316 | | \$ | 15,838,762 |
| INCOME TAX EXPENSE | \$ | 2,134,785 | - | \$ | 1,014,068 |
| NETINCOME | \$ | 22,650,531 | <u>-</u> | \$ | 14,824,694 |
| GRAIN RECEIPTS Wheet by | | 2024 | - | | 2023 |
| Wheat - bu. Corn - bu. | | 12,742,092 821,513 | | | 11,591,108 382,055 |
| Soybeans - bu. | | 6,134,409 | | | 4,319,919 |
| Oats & Rye - bu. | | 12,002 | | | 2,044 |
| Flax - bu. | | 33,216 | | | 10,145 |
| Canola - cwt. | | 1,773,244 | | | 1,869,508 |
| Barley - bu. | | 323,874 | | | 309,448 |
| NuSun & Sunflowers - cwt. | | 4,211 | | | 11,353 |
| Pinto Beans - cwt Peas - bu. | | 5,076 28,393 | | | 46,971 17,556 |
| i cuo bu. | | 21,878,030 | - | | 17,556 18,560,107 |
| | | ,0,0,000 | | | 10,000,107 |

| | 2024 | | 2023 |
|--|------|--------------|--------------------|
| OPERATING ACTIVITIES | | | |
| Net income | \$ | 22,650,531 | \$ 14,824,694 |
| Adjustments to reconcile net income to net cash | | | |
| from (used for) operating activities: | | | |
| Depreciation | \$ | 6,610,735 | \$ 6,043,723 |
| Accretion of discount on investments in other cooperatives | \$ | (104,880) | \$ (104,880) |
| Gain on disposal of fixed assets | \$ | (1,027,792) | \$ (30,428) |
| Credit loss | \$ | 110,464 | \$ 2,517 |
| Deferred income taxes | \$ | 1,239,998 | \$ 445,309 |
| Dividend allocations from other cooperatives | \$ | (6,190,897) | \$ (2,038,571) |
| Unrealized (gain) loss on securities | \$ | 26,153 | \$ (58,874) |
| Changes in assets and liabilities: | | | |
| Receivables and margin deposits | \$ | 2,024,946 | \$ (6,294,497) |
| Inventories | \$ | 15,570,419 | \$ 15,526,818 |
| Prepaids | \$ | (6,925,789) | \$ (5,513,720) |
| Exchange traded hedges and forward contracts | \$ | 359,055 | \$ (1,157,565) |
| Payables | \$ | (23,734,447) | \$ (22,878,894) |
| NET CASH FROM (USED FOR) OPERATING ACTIVITIES | \$ | 10,608,496 | \$ (1,234,368) |
| INVESTING ACTIVITIES | | | |
| Purchase of fixed assets | \$ | (25,604,126) | \$ (6,130,093) |
| Proceeds from disposal of fixed assets | \$ | 570,415 | \$ 1,250 |
| Purchase of marketable securities | \$ | (6,542) | \$ (8,518) |
| Investments in other cooperatives redeemed | \$ | 3,427,298 | \$ 3,782,051 |
| NET CASH USED FOR INVESTING ACTIVITES | \$ | (21,612,955) | \$ (2,355,310) |
| FINANCING ACTIVITIES | | | |
| Payments on finance lease payable | \$ | (16,373) | \$ (15,414) |
| Payments on long-term debt | \$ | (3,773,320) | \$ (3,394,320) |
| Proceeds from long-term debt | \$ | 1,816,500 | \$ 875,000 |
| Payment of prior year dividends | \$ | (5,905,939) | \$ (4,375,525) |
| Payment of prior year patronage credits | \$ | (6,099,678) | \$ (5,289,122) |
| NET CASH USED FOR FINANCING ACTIVITIES | \$ | (13,978,810) | \$ (12,199,381) |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | \$ | (24,983,269) | \$ (15,789,059) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | \$ | 37,891,613 | \$ 53,680,672 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | \$ | 12,908,344 | \$ 37,891,613 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION | | | |
| Cash paid during the period for: | | | |
| Interest | \$ | 222,844 | \$ 277,890 |
| Income taxes paid | \$ | 884,187 | \$ 504,059 |
| SUPPLEMENTAL DISCLOSURES OF NONCASH | | | |
| INVESTING AND FINANCING ACTIVITIES | | | |
| Patronage dividends payable | \$ | 8,000,000 | \$ 5,949,000 |
| Trade in allowances on property | \$ | 1,156,435 | \$ 69,000 |