

Summer 2021

VISION, MISSION, VALUES AND WHY THEY MATTER



Sean Slowinski, CEO

What future do you want for your farming operation? What goals do you want to accomplish, and how do you want to

accomplish them? What is important to your farming operation and how you approach farming?

The board and management of your cooperative face similar questions about Legacy Cooperative. This is why we developed our vision, mission and values statements. They define us and help guide how we operate as a business. Soon, you will be seeing them in poster format everywhere we do business. They are important to us, and we hope they are to you as well. Our vision guides the decisions we make as we review the services we offer and consider how we can better meet your needs.

Our mission is the role we strive to fulfill in your farming operation and in your community, creating value for you.

We believe the values we have identified are ones we share with you, our patrons. Operating safely and keeping employees, patrons and others in the community safe is paramount. Treating each other, employee and patron alike, with honesty and integrity is vital to our success as a business. How we relate to each

VISION	Continually striving to be the industry leader in providing sustainable value by innovatively meeting the needs of our stakeholders within the communities we serve.
MISSION	Provide quality and competitive products and services that create value for our patrons.
	
VALUES	<ul style="list-style-type: none"> • Safety • Honesty and integrity <ul style="list-style-type: none"> – Integrity/trustworthy/honesty/equitable treatment • Relationships <ul style="list-style-type: none"> – Respect/Attitude/Professionalism/Civility/Politeness/Positive Work Environment/Equitable Treatment/Communication/Flexibility/Easy to Work With • Commitment <ul style="list-style-type: none"> – Commitment/Goal-Oriented/Industry Knowledge 

other adds depth and breadth to the work we do, the lives we live and what we accomplish. We are committed to bringing our knowledge to bear on the challenges patron and co-op alike face going forward.

Our vision, mission and values are the foundation for how Legacy Cooperative came to be, how we have grown, the investments made and the improved services and delivery of products. We saw this first-hand this past year as we enjoyed rising commodity prices and great fall weather, even as we struggled with the effects of the pandemic.

Harvest is always a high stress time, but COVID-19 magnified the stress staff faced. Improved grain and fertilizer handling, automation and expanded storage helped deliver one of our best years ever. This past year, those investments continued at Rolla and Egeland. They are certain to pay dividends for years to come.

Not all investment paybacks are as clear. The diesel storage tank at the Rock Lake convenience store has water in it. Replacing the fuel storage tanks there has a likely cost of \$300,000. Potential income from fuel sales alone makes that investment hard to justify.

As our vision statement suggests, the final decision is about more than simple payback on the tanks. Rock Lake is also home to agronomy and grain services, as well as tire and routine maintenance services, hardware and other home and farm supplies. These are all pieces of how we serve "the needs of our stakeholders within the communities we serve."

Board and management will be evaluating how investing or not investing in fuel storage tanks affect our patrons in the area and the community as a whole. However, we also need to evaluate the big picture of how the decision affects the other services. That big picture includes how this investment affects members who don't do business in Rock Lake, but whose equity and patronage are affected.

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This is how we hope you evaluate the short and long-term impact of doing business with Legacy Cooperative. There will be times where grain prices may be a little higher or inputs a little lower elsewhere. Do you consider the impact of that lost business on your co-op, on the patronage you have invested with us and on the greater community? Do other businesses provide similar products and services and create value for you and your fellow patrons? Do they share our values?

In times of turmoil, stress and distress, we turn to our guiding principles on how to conduct ourselves and ultimately, how we care for our patrons. We can worry that someone else is 2 cents cheaper on AMS or 5 cents more on wheat. However, at the end of the day, we believe that our operation makes your operation stronger. We know that the business you do with

Legacy Cooperative makes us stronger and your investment in us more secure.

How you do business with us is important as well. For us to provide the maximum return to you in both the short and long term, we need a strong working relationship, one that includes clear communications and planned engagement with our staff.

This past fiscal year, we had \$5.8 million in local net savings, \$8 million total with patronage on \$194 million in sales. Local patronage alone totaled \$3.15 million. As noted earlier, we had one of our best falls ever with both grain and agronomy. That has continued this spring as members responded to rising grain prices. If we get the rain we need, it looks like a very good year for Legacy Cooperative and you, our patrons.

You can make it even better. Sharing your grain marketing plans helps us

ensure we have the needed space available. It also helps us merchandise better, which lets us offer you more competitive prices.

Sharing your cropping plans ensures we have the inputs you need. As grain prices rose, so did fertilizer. Members who locked in purchases early were rewarded with lower prices. Others with limited plans or plans not shared were shocked when they saw the increases that had occurred. It also put more pressure on our ability to provide for their needs.

Our vision is to be a leader in providing sustainable value through innovation to meet the needs of stockholders in our communities. To succeed in this, we need you, our stockholders to see Legacy Cooperative as more than just a place to do business. We need you to want us to succeed as a business...as your business.

VIEW FROM THE BOARD



Jeff Teubner likes the big picture perspective. Perhaps always being a part of two communities has made it natural for him.

He lives in Cando, but his farm is near Bisbee. As a result, he feels like he is part of a greater community than either one alone. It's the same way he approaches his membership in Legacy Cooperative and his role as a board member.

"One of the challenges of being a board member is stepping back from how I personally interact with the co-op and what is important to my farming operation," says Teubner. "While I don't use every service the co-op has available, I appreciate the value those services bring to a lot of people and the value it brings back to the co-op."

Teubner applies that logic to the current question of updating fuel storage at Rock Lake. It is part of what he sees as the Legacy Cooperative value proposition. "I may not stop to buy fuel at Rock Lake, and from a purely financial perspective, it may not generate a great return," he says. "Instead, we have to ask who will use the service, how does it provide value to them and build their relationship to the co-op. Can we serve their needs at an appropriate cost?"

As a farmer, he knows the tight margins and lower commodity prices in recent years have made producers more price sensitive. Here, too, he suggests the need for a broader perspective. "One product or service may not be the cheapest at Legacy Cooperative, but am I getting good value doing business here overall?" he asks. "What value do we put on having excellent people, facilities and equipment to serve our needs as patrons and customers?"

He points to the reliable supply of fertilizer Legacy Co-op has had in recent years, even though supplies in the marketplace were very tight, as just one way he finds value in the co-op. Another is equity ownership.

"As patrons, we need to have an ownership perspective," he says. "At times we can get a little hung up on something we're not happy with and lose that perspective. Most of us have a substantial amount invested in this co-op, many people in excess of \$100,000. If we take our business elsewhere, it could impact the co-op and your equity in a negative way. It's not a matter of doing business with Legacy Cooperative because we should, we need to think like owners. If the co-op is competitive, provides good value, and is successful, it is a win-win for everyone."

IT'S ALL ABOUT THE WEATHER

It's all about the weather, whether farming or providing the products and services farmers need. That was certainly the case this past spring. A spring that was ideal for getting in the field early was equally ideal for spreading fertilizer.

"We had a good fall, which was going to make spring application easier, no matter what," says Joe Kremer, Legacy Cooperative Agronomy Manager. "The spring turned out perfect for spreading. We caught up early and never really got behind in meeting patrons' needs."

The only downside to the ideal weather for spreading was the speed at which fertilizer moved out of the agronomy centers.

"We were completely full on April 3rd with 27,000 tons on hand that we owned," says Kremer. "By May 1st, we were cleaning out the corners."

Expansion and upgrades of agronomy facilities in recent years made all the difference. Even the 300-ton tower in Rolla finished at the end of April was put to the test.

"Like the other upgraded facilities, the Rolla tower kept product moving," says Kremer. "We are able to blend faster, load trucks faster and get patrons in and out more quickly."

Early orders from patrons were a big help, adds Kremer. He notes that increasing prices through the winter and into spring were a big incentive to jump in and buy. "Prices never stopped going up," says Kremer. "We had more early orders than ever."

Rail delivery was vital for restocking supplies. Agronomy received 17,000 tons by rail with two trains in May.

"We never ran out, but we came close," recalls Kremer. "Trains ran 20 days later than expected, and we scraped the floors as we waited for the first and second train to arrive."

Logistics was a challenge. As demand threatened to outrun supply, fertilizer was even sourced by the semi-load. "We



While a few days of muddy floaters and standing water from spring of 2020 would have been well received this year, perfect weather for early spring applications emptied Legacy Cooperative facilities multiple times this spring.

had to resort to trucking in enough to get by," says Kremer.

Being a full-service co-op with multiple outlets, as well as departments, made a real difference this spring. Grain workers pitched in to help agronomy. Equipment sharing between locations helped with high demand.

"We were so dry last fall that anhydrous application moved to spring," says Kremer. "Having the additional equipment really helped serve patrons in the area."

HERBICIDE RESISTANT WEED SEEDS ARE HERE, IMPACT YET TO BE SEEN

The 2020 cropping year was a great one for weeds, as weed pressure reached new levels. Unfortunately, that included herbicide resistant wild oats and kochia. While that would normally translate into increased pressure this year, the dry weather is affecting weeds as well as crops.

"We have yet to see how last year's weed pressure will impact crops this season," says Kremer. "We haven't seen a lot of early season pressure."

One kochia plant can produce as many as 30,000 seeds. Only five percent is viable after a year and only one percent after 2 years; however, that could still be 300 seeds per plant still viable in 2022. Wild oats produce fewer seeds, but remain viable longer.

Kremer encourages patrons to watch fields and work with their agronomist on weed breaks this season.

While there may be some supply problems across the industry, Kremer doesn't expect problems locally. "We are positioned pretty well," he says. "Our sheds are stocked full, so we shouldn't run out. However, nothing is certain."

He reports that high demand products like Roundup, Liberty and Huskie are in good shape at Legacy Cooperative. Sharing any particular product preferences will help ensure needs are met.

"Communicating your needs helps us fulfill your order," says Kremer.

IT LOOKS LIKE A RECORD YEAR FOR MARKETS

The USDA is forecasting a record year for grain exports, with farm exports projected to hit \$164 billion. This would be the highest total ever, up 21 percent from 2020 and beating the previous record set in 2014. Record exports to China alone are expected to reach \$35 billion.

"We are seeing huge exports to China in both corn and soybeans, with record sales in both 2020 and 2021," says Brooks Larson, Legacy Cooperative Grain Merchandiser. "Domestic processors are scratching their heads wondering if there will be enough product to go around this summer, given the tight carryout numbers projected by the USDA. There has been talk that the US may have to import soybeans from South America to make it through to the next harvest."

One problem is China's control over information. Any reports on their supply or demand can push the U.S. market one way or another.

Another and perhaps bigger problem is the USDA's assessment of the current stocks to use ratio. Corn is at 8.5 percent, while wheat is still at a 42 percent ratio. Currently soybeans are projected at 2.6 percent, meaning if no more soybeans were produced, the industry would only have enough supply for 2.6 percent of the following year.

Even Legacy Cooperative stocks are lower than usual. A train loaded out in mid-May reduced the co-op to around 200,000 to 300,000 bushels of soybeans. While some canola remains to be moved out, most was sold several months ago.

Like the co-op, patrons have taken advantage of prices as they have increased. Larson suspects that most of the soybeans and canola have already moved out of on-farm storage.

"With prices going up so fast, 90 to 95 percent of the soybeans and canola sold for what were attractive prices at the time," says Larson. "There is some sellers remorse from jumping on a price increase and then watching the market go up another 20¢ the next day."

The important thing to look at, he adds, is if the selling price was a profitable one. "People who try to sell at the top of a market often end up selling at the bottom," says Larson. "It is much easier to sell when the market is up 20 cents than it is to sell when the market is dropping 20 to 40 cents a day."

Heavy sales volume has meant plenty of grain moving through the Legacy Cooperative system. Larson notes that in a typical year the co-op loads out about two shuttle trains a month. For the past six months, that has increased to three trains each month.

Those extra trains have been important. "We've done a good job of keeping space available to date and have freight booked to move wheat prior to harvest," says Larson.

With the large export program of Soybeans and Corn off the PNW expected this fall, freight prices have been on the rise for the coming fall and winter months. Legacy Cooperative was able to get some rail freight booked for the upcoming crop year before freight prices began to increase drastically. "We have freight in place, but if a good crop develops, we may have to add freight to our deck and that will be expensive."

Larson explains that every additional car can carry a hefty price tag. Booking an extra shuttle for October right now would cost more than \$1,400 per car over what it was when Legacy Cooperative booked its freight a few months ago. Prices are likely to increase

as yield projections increase, assuming a good crop.

"With corn and soybean stocks to use ratios so low, any weather hiccups will cause a big reaction in those markets," says Larson. "It is going to be a weather market going forward."

As expected with a higher stocks to use ratio, wheat prices have been a reluctant follower of corn and soybeans. Quite a bit of wheat remains on-farm; however, if a crop is made this summer, old crop wheat will have to move so growers can make room for the upcoming harvest. Larson is confident that current shuttle schedules will be sufficient.

"The extra storage space added in recent years will be very helpful when freight is so expensive," says Larson. "We now have the option to store more grain and then ship it later when freight rates return to more reasonable prices."

He suggests patrons take advantage of current prices reflected in futures and consider locking in profits for the coming crop, in particular for wheat. "I expect the higher prices on soybeans and corn will stick around for a while due to the current high demand situation, but I think there could be some downside in wheat futures if we get timely rains in the Dakotas and Canada going forward," says Larson. "Patrons have booked quite a bit of new crop wheat, but a lot less on soybeans and canola."

He points out that the 2022 and even the 2023 futures prices can be locked in using an HTA contract. "High prices are fun while they last, but growers need to take advantage of prices when they are high," says Larson. If you are considering booking some fertilizer for next year, think about locking in some higher grain prices for next year as well to offset those input costs."

GARY HUNT AND MIKE TVERBERG RETIRE

Mike Tverberg has been in the grain business for nearly 40 years. While that is impressive, Gary Hunt has him beat with nearly half a century working in co-op grain elevators.

On June 30th, Legacy Cooperative members are invited to help them celebrate their retirements. Share a piece of cake with Mike at the Bisbee office and join Gary at the Rock Lake Bar from 5 to 7 p.m. A meal will be served.

"I started out as an elevator rat with Rock Lake Farmers Union in 1973, loading boxcars and dumping trucks," says Hunt. "We 'Coopered' boxcars, laying wooden doors sideways across the doorway. We even converted cattle cars, cleaning them out and putting in plywood liners to hold 1,300 bushels of grain."

A lot has changed in the years since. "I don't climb the stairs like I used to," he jokes. "I probe the truck remotely, watch the monitors and move the grain to the right bin."

Hunt spent the first 27 years of his career at Rock Lake. When his kids graduated from high school, he and his wife Jennifer decided to see the world - or at least other towns in North Dakota. Over the next 18 years he worked in York, Carrington, Aneta, Cando and Egeland.

When Legacy Cooperative was formed, Hunt returned to his roots. "I had planned to retire, but agreed to stay on a few more years if I could do it in Rock Lake," says Hunt. "I like being a full-service co-op. When you have a lot of services, it makes the co-op stronger."

Hunt also appreciates the investments that have been made in his hometown



elevator. The six, 100,000-bushel bins would fill a lot of cattle cars.

He also appreciates the support of

former competitors, now sister operations

"If one of us fills up, we can send grain to one that has room," says Hunt. "Patrons in between two of our elevators can haul to either."

The automation he works with is also appreciated by himself and the patrons, he adds.

"I think the farmers like the fast dump with the probe," he says. "I recall when I started, there would be 40 trucks in line when we opened in the morning."

The Hunts are ready to hit the road again, this time with a trip to Hawaii in October. "My kids all have projects they want help with, and I hope to get in a lot of golfing."

Mike Tverberg grew up on a farm near Park River, N. Dak., but he covered a lot of ground before settling in Bisbee for the past 21 years.

His first grain merchandising job took him to Minot for half a dozen years. Over the next dozen years or so, he went to Aberdeen, S. Dak., and then a wheat buying office in Oregon. One day an elevator manager he bought wheat from offered him a job at his terminal in Circle, Mont.



"I traded grain for him, loading out as many as 10 trains a month," says Tverberg. "We had five, 52-car loaders. It was a good experience with high quality wheat."

After a few years he got the itch to try managing an elevator in Great Falls before moving back into grain merchandising. "I heard about an opening at Bisbee in June of 2000," recalls Tverberg. "My dad was in his 80s, and this job brought me within 100 miles of home." Staying in one spot didn't eliminate change. "When I came here, we were loading 50-car trains on the CP line," he recalls. "About 10 years ago, we went to shuttles on BN with our own shuttle track."

What he merchandises has changed as well. "When I got here, durum was the big crop, along with spring wheat and barley," says Tverberg. "Canola was just coming on the scene."

How he merchandises has changed dramatically. "It's not one-on-one anymore with a patron coming in to talk and dicker," says Tverberg. "Now it's all done with a phone call or text."

While communication modes have changed, the importance of it hasn't. "We need to know what our member goals are and blend them with ours, think as one and be on the same wavelength," says Tverberg. "You may hit a home run once in a while, but the key is to stay on the profitable side of the ledger."

As he was in his career, Tverberg remains open to options as he retires. He may travel and do some golfing and fishing, help on friends' farms or even drive a spreader. "Retirement is a new frontier," he says. "I will play it day-by-day."

KEEPING SHELVES FILLED STILL A CHALLENGE

The pandemic may not be the concern it once was, but shortages continue to be a problem in the retail world. Legacy Cooperative C-Stores are not immune, notes John Lovcik, Legacy Cooperative Energy Manager.

"We are trying to keep shelves stocked, but shortages do appear," he says. "When that happens, we do our best to secure the product or a comparable one."

New product shortages in areas like lawn mowers have boosted demand for equipment maintenance and repair services like those offered by Legacy Cooperative. They have also boosted sales of maintenance related products on the co-op's store shelves.

"Instead of simply replacing a carburetor for a lawn mower, patrons are having it cleaned because a new one may be 90 days out," he says. "Across the board, patrons are doing a lot more patching and repairing than replacing."

Paying increased attention to maintenance may be one reason the spring sale on oil filters went even better than usual. Lovcik encourages patrons to keep an eye out for point-of-sale ads and social media announcements of upcoming sales. However, he doesn't advise waiting for a sale if parts, especially bearings or hydraulic hoses, are showing wear.

"Call ahead so we have the parts needed," says Lovcik. "If it's a hose, we can make a replacement for a lot less than the oil lost if one bursts. With today's high-pressure pumps, you can lose a lot of oil fast."

Replacement rather than repair may be the answer at the Rock Lake station, says Lovcik. "Different scenarios are being considered to deal with the water in the diesel fuel tank," explains Lovcik.



Looking for an excuse to get away from it all? Pick up some fishing tackle at the Cando C-Store.

"However, the current pumping system is outdated, and storage tank capacity is small, making it difficult to bring in transports with a full load."

Not every improvement comes with a big price tag. "We switched the 89 octane (with ethanol) for premium 91 octane (ethanol free) at Dunseith and are in the process of doing it at Rolla. Hopefully it will be switched by the time this article is published," he says "Small

engine manufacturers recommend the ethanol free fuel, and our patrons approve. Sales of the 91 premium fuel are stronger than 89 sales were."

Bulk fuel prices are expected to continue to climb with increased summer travel. Propane prices are also staying strong, notes Lovcik. "Propane inventories are low due to increased exports, thanks to the weak dollar," he explains. "Don't expect low prices of the past when the summer sale is announced."

Changes made by the credit card industry may affect how credit card sales are handled at the co-op's retail outlets, advises Lovcik. "We are working on a fix, but may need to go to a different point-of-sale system," he says. "We will keep patrons posted on needed changes."



ASK AMY

She may not be a nationally syndicated advice columnist, but Amy Berg, Legacy Cooperative Energy Sales Specialist, has plenty of good advice to offer.

"The hot, dry weather we are having combined with the long hours equipment is running puts a lot of stress on engines," says Berg. "Make sure you are using lubricants that will keep your equipment going. Stay with your recommended oil changes, but ensure the oil going in your engines can handle the dust and heat."

Berg recommends staying with Cenex

synthetics. If currently using a 15w40 in a diesel engine, move to a 10w30. "It is a really good oil and recommended for the new engines," she says. "It helps engines run smoother."



Enrollment now on line, faster, easier and immediate.

Berg notes that a change to the Cenex Total Protection Program process will make applications run smoother and faster.

"I sit down with the patron, and we apply online," says Berg. "No more paper or delay with mailing

and finding out there was an error and it has to be redone. We get a receipt right away."

LEGACY COOPERATIVE FACILITIES AT PEAK READINESS

After years of planning, building, expanding and upgrading, Legacy Cooperative facilities are primed to serve patron needs. Completion of work at Egeland is just the latest in a series of patron investments in fixed assets. The new scales, probe, pit, bin and loadout tanks will boost grain movement in and out. Similar changes at Rolla and at other elevators in the past maximize patron and staff time, points out David Berginski, Legacy Cooperative Operations Manager.

"The only downside is a loss of time to visit," says Berginski. "However, on the positive side, we have moved a lot of wheat and soybeans."

Berginski is hoping to go into harvest with every facility cleaned out. That is saying a lot, with nearly 3.5 million bushels in Legacy Cooperative



Loading out shuttles like this one in mid-May has nearly emptied storage facilities throughout the Legacy Cooperative system. By harvest they will be ready to receive, and the cycle of moving grain from farm to elevator to terminal will begin again.

elevators and the Bisbee terminal.

"We expect one more big push after spring's work is done," says Berginski.

"Our big challenge now is moving grain to Bisbee. Our six semi trailers and four quads were devoted to fertilizer this spring."

It was a busy winter and spring as crops moved from farm to elevator and finally to the terminal and out on shuttles. "We went from 600,000 bushels piled on the ground at Bisbee last fall to nearly cleaned out there," says Berginski. "A unit train in June should finish the soybeans."

He notes that the quality of the grain that moved through the terminal was phenomenal. If anything, he had some concern with soybeans that were almost too dry. "Dry soybeans are more at risk of cracking and breaking," says Berginski. "Our upgraded equipment really helps with handling beans more gently with less breakage."

PRACTICE SUN SAFETY, PPE NOT JUST FOR PANDEMICS

Personal Protective Equipment (PPE) is needed to protect your skin from the sun.

Skin cancer is the fourth most common cancer in North Dakota. Melanoma, the most serious type of skin cancer, develops in the cells that produce the pigment that gives your skin its color. Melanoma can also form in your eyes and, rarely, inside your nose or throat.

"Skin cancer is common among farmers and ranchers, largely because you work outdoors exposed to the sun and its potentially harmful ultraviolet rays," says Val Christensen, Legacy Cooperative Safety Director. "Rural residents also are more likely to be diagnosed when the cancer is at a more advanced state."

Christensen warns that a single blistering and peeling sunburn can double the risk of developing melanoma. Three or more severe sunburns increases the risk of melanoma by five times.

"Once you've had a burn, the damage has been done. Even if you've had a sunburn that has healed, there is still damage to the underlying cells," warns Christensen. "Early detection and diagnosis of melanoma are the most critical factors in an improved survival rate."

Melanoma signs and symptoms include a change in an existing mole. Look for moles with irregular shapes. Also look for changes over time, such as a mole

that grows in size or that changes color or shape.

Melanoma doesn't always begin as a mole. It can also occur on otherwise normal-appearing skin or with the development of a new pigmented or unusual-looking growth on your skin.

"A good resource for descriptions and images is www.mayoclinic.org/diseases-conditions/skin-cancer/symptoms-causes/syc-20377605," says Christensen. "Don't forget your PPE. Reduce your risk by using sunscreen with a sun protection factor (SPF) rating of 30 or higher. Wear sunglasses that block UVA and UVB, wear a wide-brimmed hat and keep skin covered as much as possible. Practicing sun safety may save your life."



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CROP ACRE SWAPS MADE SUPPLYING SEED A CHALLENGE

Legacy Cooperative came through when it counted for patrons switching crops this year. While seed sales wrapped up a few weeks earlier than a year ago, demand had Brandt Lemer, Legacy Cooperative Seed Manager, scrambling.

"We were seeing 1,000-acre shifts out of the blue," says Lemer.

Shifting acres was only one of the challenges Lemer faced. The sales season started with tight supplies for soybean seed.

"With prices at \$7 to \$8 per bushel, companies didn't grow an excessive amount of seed," says Lemer. "As prices rose to \$13 and \$14, everyone wanted seed. The same was true of pinto beans."

Lemer notes that some retailers were only able to get 50 to 60 percent of what they wanted. "Thanks to our growth and

the leverage it gives us, we got our needs covered," he says.

While he was glad to be able to meet the changing needs of patrons, Lemer points out the downside of unexpected



A lot of canola seed was left in the bag this year as dry soils caused Legacy Cooperative members to shift many fields to soybeans. This added pressure to a season that started with tight soybean seed supplies.

orders. "We try to keep a tight inventory, as we can only return so much before we get charged fees," he says. "This costs all our patrons in the long run. It really helps when we get advance notice versus showing up for a pallet of canola seed."

There will be a small bean plot at Willow City, reports Lemer. A Winfield Answer Plot will again be going in at Cando. "We are planning a several hour field day in late summer," he adds.

The cold weather in early May proved too much for several fields of winter canola. Popular in Montana, it washed out in all but one field in North Dakota this spring.

"We don't expect temperatures in the 20-degree range in early May," says Lemer.