

Manager's Comments by Craig Mans

As we close the books on the 118th annual meeting, I want to take a moment to thank each of you—our member-owners—for your continued trust and engagement in your cooperative. The turnout at the meeting was a strong reminder of what sets this organization apart: a shared commitment to the success of agriculture in our community.

This year's meeting highlighted both the progress we've made and the challenges we continue to face. Financially, your cooperative remains on solid footing. Through disciplined management, employee commitment, and strong patron support, we were able to deliver positive margins and return value back to you in the form of patronage. Volumes were up throughout the company on fertilizer, fuel, and propane. Several records were made this last year. For the third year in a row, we broke our seed sales record at \$6.6 million in sales and feed at \$8.7 million in sales. The grain department handled a record 19.68 million bushels this year. Unfortunately, our patronage rates are down slightly due to the large volume of grain in the elevator that we couldn't move out quickly enough before March 31. Those extra bushels have us in great financial condition to start our new fiscal year.

Just as importantly, we've continued to reinvest in our infrastructure, equipment, and people to ensure we're prepared not just for this season, but for the years ahead. We completed the acquisition of a neighboring cooperative location at Lucas. We believe this was the right decision for the long-term strength of the cooperative and the communities we serve. Sam Princ has moved over to be the Lucas Branch Manager. Sam has been with Midway Coop for over 3 years working in different areas of the company. We also spent 6.9 million dollars on capital expenditures this year. This included finishing the new 400,00-bushel bin and leg at Luray, the new 585,000-bushel bin at Bellaire and a new fuel truck at Osborne. It also includes the start of (2) new 400,000-bushel bins at Alton that will be completed in time for fall harvest.

One theme that is on everyone's mind right now—is the weather. As we head into wheat harvest, conditions across much of our trade territory remain dry. Subsoil moisture is limited, and recent winds and temperatures haven't been kind to crop development. While some areas have caught a timely shower or two, overall yields will be disappointing. Wheat harvest will be one of the worst on record and the lack of moisture is very concerning for our fall crop as well. As I am typing this up, there are several chances of rain in the forecast. Hopefully it's a start for most of the area! While the weather is beyond our control, our response to it is not. The strength of the cooperative model is that we navigate both the good years and the challenging ones together. Your board of directors and our employees remain committed to making decisions that protect the long-term health of the coop while delivering value to you in the short term. From an operations standpoint, your coop is prepared. Our facilities have been maintained and readied, employees are trained, and logistics are in place to keep lines moving and minimize wait times during peak harvest days.

Our fiscal year-end sales were \$148 million. Local Earnings on these sales were \$7.4 million. This past year, our cooperative reported earnings of \$8.5 million. That's no small feat in an industry where margins are tight, and uncertainty is the norm. It speaks volumes about the strength of our members and the efficiency of our operations. Of the \$8.5 million dollars of total savings, patronage dividends in the amount of \$6.9 million dollars will be allocated back to members. 50% will be in cash or over \$3.4 million. Your board of directors has been aggressive in paying out 50% in cash. 50% cash is well above industry standards and gets money back to our members. Patronage is based on the member business done in our fiscal year which goes from April 1 thru March 31.

In March, we lost a valued employee and friend to cancer, Eric Stanton. Eric's contributions to this cooperative, and the relationships he built here, will not be forgotten. Eric worked at Midway Coop for over 30 years bringing his humor and dedication to every day. He was the Alton Branch Manager. Dustin Byler has been promoted to that position now.

We are paying back 27.95 cents per bushel on grain from our 2026 fiscal year that ended March 31. Along with the patronage, Midway is passing through 13.00 cents per bushel on the 199A passthrough. The 199A passthrough is a tax deduction to you that will be on your 1099 that you receive

next January. That amounts to 40 cents per bushel back to the producer! Patronage checks will be mailed in June. As combines begin to roll in the coming weeks, I want to wish everyone a safe and efficient harvest. We're honored to be your partner, and we don't take that responsibility lightly. Thank you.

Statements

Due to the high cost of postage, we are offering a one time, \$10 statement credit in June if you sign up for emailed statements.

Patronage Rates			
Commodity	2026	2025	2024
	Based on bushels sold		
Grain	27.95¢ / bu	30.02¢ / bu	33.25¢ / bu
Grain Storage Paid	11.061%	8.095%	21.509%
Fertilizer	5.274% or apprx \$34.12 / ton	6.416% or apprx \$38.30 / ton	7.228% or apprx \$42.57 / ton
Chemical	5.122%	6.036%	8.244%
Petroleum	2.070% or apprx 6¢ / Gal	3.334% or apprx 10¢ / Gal	7.410% or apprx 26¢ / Gal
Feed & Merchandise	3.216%	3.270%	4.201%

**Agronomy
by Ron Sothers**

As I am typing this, there continues to be a lot of challenges facing farms across the country. With continued high input prices, drought, cost of living increases and a surplus of grain in the U.S., the old saying holds true, "If it was easy, everyone would be doing it". In times like these, the resilience of our farmers in this country shines through. In times like these it also becomes apparent that having a working relationship with a retailer you can count on is important. While supplying a lot of needs for our producer's including agronomy inputs, feed, petroleum and grain handling at competitive prices, Midway Coop is a good choice to have that relationship with.

Planting season is going strong and even though we need moisture, we have had a good window of opportunity to get the seed in the ground. The spray rigs have been busy with Burndown and Residual spraying on Corn, Soybeans and Milo acres. Let us know if you need us to scout your fields for escapes and recommendations for post spraying your crops. With the dry weather we are experiencing it is crucial to keep moisture robbing weeds under control.

Midway Coop will have 2 Interns this summer. Aiden Conrad and Morgan Ourada will be joining our agronomists. Aiden and Morgan will both be graduating from K-state in the coming year. Both have some good education behind them and our agronomists will help them put their education to use in the real-world environment, so please help me in welcoming Aiden and Morgan to the team this summer. Once again, I want to Thank all of you for your continued support and business.

Grain Department by Cullen Riner

March 31st was the end of our 2025-26 Fiscal Year for Midway Coop, and we want to say Thank You for making it another successful year. Patronage rates are good again this year. We could not have made this possible without the loyalty of our customers. With that said, there are always challenges ahead. The wheat crop is looking to be one of poorest crops in recent memory. Most of our territory has missed the rains over the last couple months. From what I am hearing, we are looking at wheat production of around 30 to 35% of last year's crop. Hopefully, timely rain finds us throughout our fall crop growing season, which will allow us to have a plentiful fall harvest.

The Grain Department has been shipping lots of grain this spring and will continue to do so over the next couple months. Storage capacity is continuing to grow as we are in the process of building two 429,000-bushel bins at Alton. These bins will replace the steel bins that we lost in the windstorm last year and add over 600,000 bushels of storage at Alton. The project is scheduled to be completed before fall harvest this year.

With wheat harvest right around the corner, I would like to encourage you to go over your grain accounts and make sure that they are set up properly before you deliver your grain to the elevator. Things do change from year to year, and we want to make sure your accounts and splits are correctly set up. Feel free to go into your local elevator and ask to see the accounts that are set up for you. We can make changes and add or delete accounts if needed. Also, I want to encourage you to Sign In on our Midway Coop App. You can view your grain balances, contracts, production, etc. We can also email you tickets, settlements, and contracts.

In conclusion, I wanted to review a few of our offerings in the grain department. First, we are offering a non-interest deferred payment program that allows you to receive payment at any time after you settle your grain, instead of having to wait until January to receive payment. Hopefully, this will give you more financial flexibility when settling your grain. However, we will not pay you interest on your settlement if you choose this deferred payment option. Second, I want to remind everyone of our direct deposit grain payments to your bank account. If this is an attractive option, give us a call at any of our elevator locations or the General Office in Osborne and we can help you get direct deposit set up for your account(s). Or you can go to our website, midwaycoop.com and click on the "about us" tab, choose "forms", then select "grain direct deposit". Under the "about us" tab you will find all our forms for your convenience. For example, we also have a "power of attorney" form. This should be filled out and notarized if you want someone else to be able to manage your account. An example of this would be if a family member taking care of mom and dad's business and calling to sell their grain. If you have any questions, please give us a call at the General Office at 785-346-5451.

Thank you for your patronage!

Farm Bill Update and Insurance Dates

By Eric Mans

Due to lower prices and changes from the One Big Beautiful Bill Act we will likely be receiving payments from the Farm Bill in the form of PLC payments coming this fall. The Market Year Average (MYA) price used to determine Farm Bill payments is averaged over the marketing year for each crop (June-May for wheat and September-August for corn, grain sorghum, and soybeans), and this price is a weighted average price so at this point estimated prices will be fairly accurate. The estimated wheat price for 2025/26 MYA is \$5.00 and the PLC reference price for wheat is \$6.35 which would trigger a \$1.35 PLC payment on base acres. The 2025/26 MYA KSU estimated prices are \$4.15 for corn, \$3.55 for grain sorghum, and \$10.30 for soybeans. This year we have higher reference prices at \$4.42 for corn, \$4.67 for grain sorghum, and \$10.71 for soybeans, so this means estimated payments for PLC are \$0.27 per base acre on corn, \$1.12 per base acre of grain sorghum and \$0.41 per base acre of soybeans.

ARC County depends on county yield data along with the MYA price. The yield data for 2025 has not been released for all crops but will come out in early June. With good yields across our area in 2025 I don't anticipate many counties or crops being eligible for ARC payments, but for the 2025 crop year producers will receive the higher calculated payment between ARC or PLC regardless of election. Remember producers are not paid on planted acres but are paid on 85% of base acreage by crop. If there is a payment, producers should expect that payment after October 1st.

Here are a couple crop insurance reminders. The final plant dates are fast approaching and it's important to remember them, and we had some good changes for corn this year. Final plant dates for corn are May 25th for Jewell, Mitchell, and Lincoln Counties, and now June 5th for Osborne and Smith Counties. Soybeans are June 15th for Jewell, Mitchell, Osborne, and Smith Counties, and June 20th for Russell and Lincoln Counties. Milo is June 25th across our area and Sunflowers are also June 25th. The crop insurance acreage reporting deadline for spring planted crops is July 15th.

As we approach harvest for a wheat crop that looks to be well below average please remember to get claims turned in timely to your agent. A notice of loss is required within 72 hours of discovering damage or potential loss or once harvest is complete.

With our producers currently working hard in the fields make sure to apply for our finance programs if you haven't already. We offer CFA and SECURE by Winfield financing programs that offer competitive rates and an easy application process. If you have any further questions regarding financing, crop insurance, LRP, or ARC County and PLC payments stop by the General Office in Osborne and see me or call the office at 785-346-5451 or my cell at 785-346-4654.

Post Herbicide Management

By: Jeff Hammer

I know the planting window has stretched out a little longer this year due to dry weather. I can say this window of 2.5 months is one of the longer ones I can remember in my career. We have some crops still going in the ground, but posting is upon us and we need to look at a few key issues.

KNOW YOUR SEED TRAITS!!! I can't focus on this enough. Talk to your seed suppliers about what you have and keep track of where changes in varieties and traits may have occurred. Did you change to a different seed trait and not completely clean out the planter? Did you plant Enlist beans or XtendFlex beans? For corn, if it's Dekalb or Channel it's most likely not Liberty tolerant. If it's Pioneer, Brevant, or Hoegemeyer it most likely is Liberty. Beck's, Croplan, Ohlde and Golden Harvest license traits from everyone so could be either? **A SIMPLE PHONE CALL OR TEXT** can save a lot of headaches!

COVERAGE: This is going to be focused on more than ever before. With Liberty as the main driver in soybean and many corn post programs, getting proper coverage is key to control. That is accomplished by carrier volume and droplets and the two are not as closely linked as you may believe. I have witnessed very good weed control with Liberty from 15 gal per acre where the proper droplet size is achieved, and very poor control from 20 gpa where it was not. We want to avoid Extra coarse droplets and larger if possible. Medium droplets can drift some, which is what makes using turbo twinjet's tough for us in this geography. I like the air induction turbo twin nozzles but make sure you size them to keep you near that coarse droplet size based on speed and volume. Always remember you will run toward the higher side of pressure on a nozzle spray chart with herbicides than the chart shows (which is based on just water).

ADJUVANTS: In adverse conditions, and with contact products like liberty, adjuvants post-emerge may make the difference between acceptable control or a re-spray. AMS is the main driver for effective Liberty control, and I've heard some reps recommending as much as 5 lbs./ac! If you are like me, getting dry AMS through your inductor or lugging bags to the top of your sprayer isn't my idea of a fun workout. Class Act Next Generation has proven to enhance uptake of glufosinate by almost 50% due to corn-sorb technology and added surfactant load despite Liberty's full surfactant load. My best recommendation is 1 quart of Class Act with 1.5 lbs. of AMS per acre. Oil may be necessary if you are using a generic so make certain you know what type of glufosinate you are using. When running clethodim for corn control with Liberty, even a half rate of oil will help volunteer control.

LABELS: I can't stress enough how important labels are today. In my opinion, we no longer have a post tool in beans in large part because of label abuse by users. Misuse or neglect of proper formulations, adjuvants, and neglected drift control measures are what got us here and if we continue to abuse these technologies we may be deprived of using growth regulators in all crops. I know the temptation to tank mix unlabeled products post-emerge will be present and many will do it. Keep in the back of your mind the potential consequences. This goes for corn spraying as well. It's no surprise we get much of our off-target damage on non-DT beans from post corn drift. There is a distinct difference between atmospheric drift and physical drift damage and a trained eye can spot the difference. I encourage you to make every effort to **BE** the example and not **BE MADE AN** example this coming summer.

Replanting

by Tanner Gasper

This spring has definitely been a challenge to find good moisture to plant into. Many farmers in the area have been waiting to find a decent time to plant. While it is a stressful decision, eventually you just have to start and hope mother nature cooperates. By now, I am sure everyone has a field or two they are considering replanting. But knowing when it is necessary, or beneficial to replant, is a hard decision to make.

Soybeans can vary in timing of emergence without much effect on yield. As long as the seed is in dry soil, soybeans can lay up to 30 days before emerging. An even final stand of 70-80 thousand has proved sufficient to raise a good crop under normal conditions. There are very few times that I would recommend killing a poor stand of soybeans and starting over. Most times interplanting or filling in thin spots is the quickest and best way possible to remedy poor soybean stands. Later planted soybeans will shorten their flowering window but can still provide adequate yields in favorable weather.

Milo is the hardiest to plant in dry soil and can germinate under the toughest conditions. Do not be afraid to plant milo deep to find sufficient moisture. Make sure the seed is laying in at least a half inch of moisture. A complete start over on Milo is simple with a quart of Glyphosate to terminate the existing stand. If your herbicide has been on for some time, you may want to consider overlapping a residual product in the tank to give the field time to reach canopy. If you want to interplant some thin areas, consider switching to a shorter season milo to time maturities for similar harvest. The average frost date for Osborne is Oct. 7th so we can safely plant medium maturity (60-65 days to mid bloom) milo up until June 15th without too much worry. This gives us plenty of time to assess stands and consider options.

Corn is the most difficult to replant. I know many people push the envelope for the crop insurance date, but historically that has shown to be our best yielding corn in this area. One downfall to this approach is the limited time frame if we need to replant. Lower population dryland corn in our territory can pose an issue if we have reduced stands. That is why I lean towards waiting on more favorable conditions and avoid "dusting in" corn unlike milo or soybeans. The most effective means of replanting corn is mechanical control. On long term no-till operations that doesn't give us much option for starting over. If the corn is not Liberty Tolerant, that is one way to kill a poor stand for replanting. Most hybrids we plant in this area are flex-ear types that can make up to 8-10 bu per thousand plants. So, depending on weather conditions and the environment we are in, an even stand of 14-16k can still produce favorable yields. In an average year, 111-day corn planted June 5th can reach enough GDUs to black layer by our average frost date of Oct 7th, with many studies showing late planted corn actually collects GDU's at a faster rate than earlier planted corn.

One consideration on any crop that you are attempting to replant is residual weed control. If it has been some time since you have had your pre-emerge herbicides on, it would be wise to add another layer. I know this is a hard expense to endure while looking at a dismal crop, but protection of the new stand is important. Drought spells in our territory are costly; you spend twice as much on chemistry and raise half the crop.

There are going to be a lot of people in our territory who have planted into less than favorable conditions. Talk with your local agronomist or branch manager to discuss options or to have us come look at fields you may be considering replanting. Many times, a less than perfect stand at the correct time is better than a perfect stand that is too late. It is hard to be optimistic about the weather pattern we are stuck in, but rain will come. If you plan for a failure, that is exactly what you will get. Continue to focus on sound agronomics so when mother nature rewards us, your farm is prepared to receive it.

Spraying Soybeans Post Emergence

By: Joe Princ

It is that time of year already where we are trying to figure out the best way to kill pigweeds. That being said there have been a lot of soybeans planted and with the moisture we have been getting, some preemerge herbicides are probably running out especially on early planted acres. It seems that every year they are getting tougher to kill once they are up so I will refresh everyone on the different post-emerge options.

XtendFlex soybeans still cover a lot of the soybean acres, so I want to go over some ways to treat those acres. Xtend did get an over-the-top label again but due to the many restrictions of the label, Midway is not going to offer dicamba over the top of soybeans. That being said, we will spray glufosinate products and glyphosate over the top of XtendFlex soybeans. If weeds get some size to them, it may be necessary to do 2 applications of glufosinate a week apart to get good control. Also remember with Liberty, or any glufosinate product, ammonium sulfate and high gallons/acre are key to getting it to work. If you do not want to handle the bags of AMS, Class Act NG can be used as well. If you want to spray the labeled products over the top you need to take the online class and we can get you the product to spray it.

The next herbicide platform I want to cover is the Enlist system. This technology has been available for a few years now and is starting to grow in this area. Enlist offers the ability to spray glyphosate, Liberty, and Enlist 2, 4-D choline. This system offers excellent weed control without the risks of off target damage associated with the dicamba platforms. 2 quarts of Enlist Duo contains 32 oz of glyphosate and 32 oz of 2, 4-D or you can run 1-2 pints of Enlist One which is the straight 2,4-D Choline. If you want to add Liberty into the tank mix to increase control, we recommend 30 oz/ acre. The nice thing with this platform is the ability to tank mix the Enlist and Liberty together and it has been doing pretty well at killing pigweeds, especially if they are small. I would encourage everyone to add in some glyphosate as well as Liberty will not always get shattercane and other grasses very well.

We all know the best way to kill weeds is to not let them come out of the ground and the best way to do that is using residual products. Some of the residual products that can be used as overlapping residuals are Warrant, Zidua, and Outlook. All of these products have worked well at preventing pigweeds from emerging. If lower use rates are important to you, then you may want to consider going with BASF's lineup of products. Outlook or Zidua are both good residual products. Outlook can be used at 10 oz/acre and Zidua at 1.5 oz/ acre. All of these residual products provide you with excellent pigweed control.

No matter which route you take, XtendFlex and Enlist systems are good at controlling weeds in soybeans. If you have any questions regarding how to use these products, give your agronomist or branch manager a call.

Herbicide Resistance Expanding Across North Central Kansas

By Brynn Boxberger

Across north central Kansas, herbicide-resistant weeds continue to challenge producers as another growing season moves into full swing. Throughout the region agronomists are reporting increasing pressure from Palmer amaranth, kochia, and marestalk populations that are surviving herbicide applications once considered highly effective.

Much of the issue stems from repeated use of the same herbicide modes of action over multiple growing seasons. As resistant weeds survive and reproduce, control options become narrower and more expensive. In dryland systems especially, Palmer amaranth has become one of the most difficult weeds to manage due to its rapid growth and ability to compete aggressively for moisture and nutrients during hot summer conditions.

This season's weather patterns may also contribute to inconsistent herbicide performance. Windy conditions, fluctuating temperatures, and scattered rainfall can reduce application effectiveness or delay timely spraying. In some fields, producers are already seeing escapes emerge shortly after post-emerge treatments, particularly where residual programs were limited earlier in the spring.

We continue to emphasize diversified weed management strategies rather than relying on a single chemistry. Layered residuals, crop rotation, timely scouting and efficient applications all play an important role in slowing resistance development. Also encourage growers to address weed escapes when they are small before seed production begins, helping reduce long-term pressure in future seasons.

While herbicide resistance is not a new issue, its footprint across north central Kansas appears to be expanding. As input costs remain high and weather challenges persist, effective weed management will remain a major factor in protecting yield potential through the remainder of the growing season. Contact your local agronomist to see how we can help you be in control of weeds.

Petroleum Department by Trevor Oliver

Stay Safe & Stay Fueled

Harvest season is one of the busiest and most important times of the year across Kansas. Long days, changing weather, moving equipment, and tight schedules mean every hour matters. We want to thank all of our producers, truck drivers, employees, and community members working hard to bring in this year's crop safely.

At Midway Co-op, we remain committed to keeping your operation fueled, supplied, and moving throughout harvest.

Harvest Safety Reminder

Every harvest season brings increased traffic, fatigue, dust, and fire risk. Please help keep everyone safe this season:

Remember To:

- Inspect combines and tractors daily.
- Keep fire extinguishers accessible and charged.
- Watch for power lines when moving equipment.
- Slow down around grain trucks and farm machinery.
- Stay hydrated during extreme heat.
- Take breaks when fatigue sets in.
- A safe harvest is a successful harvest.

Fuel Market Update

Fuel markets continue to experience volatility heading into summer. Diesel prices have been reacting to:

- Seasonal summer demand increases
- Refinery maintenance and production shifts
- Global crude oil uncertainty
- Transportation and freight market fluctuations

While prices have moved up and down week-to-week, diesel inventories across much of the Midwest have remained relatively stable compared to previous years. Even so, rapid market swings can still occur during heavy agricultural demand periods like harvest.

What We're Watching

Our team is monitoring:

- Diesel supply availability
- Regional terminal pricing
- Propane storage positions

We encourage customers with larger seasonal needs to communicate early regarding bulk fuel deliveries and storage requirements so we can continue providing efficient service during peak demand periods.

EIA SHORT TERM ENERGY OUTLOOK

- **Global oil production.** Disruptions to crude oil production in the Middle East have increased significantly since our April *Short-Term Energy Outlook* (STEO). We assess that Iraq, Saudi Arabia, Kuwait, the UAE, Qatar, and Bahrain collectively shut in 10.5 million barrels per day (b/d) of crude oil production in April. This report assumes that the Strait of Hormuz remains effectively closed until late May, with shipping traffic beginning to pick up in June. Oil shipments through the strait, however, will not likely reach pre-conflict levels until later this year, and we expect some oil production in the Middle East to remain disrupted over that period. Disrupted production leads to large oil inventory draws, particularly in May and June, limiting downward

oil price pressures even after flows through the strait rise. Because this month we assume both a later reopening of the Strait of Hormuz and a longer recovery period for shut-in oil production, we forecast global oil inventories will decrease by 2.6 million b/d this year, compared with a 0.3 million b/d decrease in last month's STEO.

- **Propane inventories.** U.S. propane inventories reached record highs in late 2025, and we expect they will remain above average throughout this year as production growth continues to outpace increases in demand. We expect propane inventories to peak in October 2026 before drawing down during the winter heating season (November—March) but to remain above the five-year average through the forecast period. Elevated inventory levels are expected to place downward pressure on U.S. propane prices, leading to an increase in U.S propane exports in 2026 and 2027 as buyers in Asia replace lost supply from the Persian Gulf after the Strait of Hormuz closure.

Propane & Energy Planning

Although harvest is on the top of our minds today, summer is also a good opportunity to prepare for colder months ahead.

Now is a great time to:

- Inspect propane tanks and regulators.
- Discuss prepay or budget propane options with your provider. (We will be sending out our Winter Propane Contracts in August.)
- Schedule maintenance before fall demand increases.

Coming soon

The petroleum department and IT have been working on using a feature in our Midway Co-op App to be able to send out our forward fuel contracts directly to your cell phone device. You may have gotten a test text message from us recently. Soon we will be working on sending out a weekly forward price indicator of where the fuel market is setting for set durations within the market. If you are not signed up for the Midway Co-op App and would like to have your account enrolled, please see our IT department and they can get you signed up to receive these notifications.

Thank You for Supporting Local

As a locally focused cooperative, we understand the importance of dependable service and strong community relationships. Your support allows us to continue investing in our employees, facilities, and the communities we serve.

We sincerely appreciate your business and wish everyone a safe and successful wheat harvest season.

MIDWAY CO-OP Petroleum Department

Fueling Agriculture. Supporting Our Communities.

Feedmill by Dean Heise

We have had very limited scattered rains and grass is way behind where it needs to be to maintain cattle numbers. Creep feeding the calves or earlier than normal weaning will help to alleviate stress on the cow herd to maintain condition on cows and extend what little grass is there. Supplementing the calves with commodity by-product based pellets instead of grain based rations will allow you to get the extra protein the calves need to grow skeletal structure without getting the 'fat' look as quickly. We have limited creep feeders for sale, rent, or rent-to-own from several manufactures so give us a call and let us help make it a profitable summer for you.

Fly control issues –

Whether you use dust bags, oilers, rub socks or fly control minerals – flies are going to create problems. We have a reliable, high-quality source of garlic that we are continuing to use this year. The last couple years garlic seemed to do a very good job of face fly control, which substantially reduced the pink-eye issues. Make sure to watch fly populations so they don't rob you of weight gains or create pinkeye problems this summer. We do have mineral tubs with and without garlic and/or fly control. If you have a special request, let us custom formulate a mineral for your exact needs. SALT is one of the cheapest minerals and is often overlooked; always allow livestock access to salt in addition to the free choice mineral. Mineral consumption on our products are formulated for 2 oz per head per day so a good rule of thumb is 1 lb. of mineral/cow/week or about 1.5 lbs. mineral/pair/week. Consumption can be adjusted with addition of salt or distiller to decrease or increase as needed.

Heat Stress –

As we get into the summer heat, livestock gets hot the same as we do. The problem with that is they have no air-conditioned truck or house to go to for relief; instead they go to the ponds or stand under a shade tree. When they gather under trees, manure piles are more concentrated and fly populations increase more quickly. When they stand in the ponds, footrot can be an issue to contend with, besides the fact if they are not grazing - they are not gaining nor producing milk. We have a natural flavoring agent that has shown to increase appetite and keep them spread across the pasture grazing and has also helped with milk production. This product can be added to minerals, supplements, or complete feeds and is safe for all species. For less than \$0.03 per head per day (\$4.50 for all summer) we have seen 0.25 – 0.4 lbs per head per day increase in average daily gain on stocker calves on grass, up to 50 lb heavier calves at weaning and we have shown to keep cattle on feed in the feedlots through the "dog days of summer". Jamielynn Farney, KSU Beef Extension Specialist, ran a trial on stocker cattle that showed the gains were equal using heat abatement vs Rumensin. If you have questions about this flavoring agent, make sure to call Dean at the Feedmill in Osborne and I will be glad to explain it in more detail.

July is our next mineral promo month.

From CTI Tubs – Jeff Anslinger:

With the continuing dry conditions in the area and the need to continue supplementing cattle feeding CTI tubs can help you manage your forage in these dry conditions. CTI tubs can supplement the protein you are feeding as well as delivering the cows both vitamins and minerals. By feeding our tubs we can aid in the utilization and digestion of the grass and the hay your cows are eating. With cattle licking the tub 3-6 times a day it keeps the rumen active which will aid with the overall fiber digestion which allows the cow to better utilize the poorer quality grass and hay. CTI tubs use full sugared molasses, which helps to give your cows more energy and calories to help deal with the poorer quality forage they are consuming. With placement of the tubs, we can also draw the cows to areas they may not be grazing to help give other areas of the pasture recovery time. CTI tubs are also an effective way to deliver fly control for your herd with options for garlic and Altosid IGR. Adding tubs to your program is an effective way to fill the gap to help your cattle to maintain during these dry conditions. Be sure to also feed salt along with any CTI tub.

Feel free to call if you have specific questions on our tub line. Jeff's cell (816) 244-7340

Technology
By Jonathan Adams

New Lucas Location Equipped to Better Serve Customers

Our new location in Lucas is officially up and running, and along with the new space comes a full set of updated technology and equipment designed to better support both our employees and customers.

The new office has been equipped with brand-new computers, printers, phones, and other updated technology to help improve communication, increase efficiency, and provide faster service. These upgrades allow staff to respond more quickly to customer needs while helping daily operations run more smoothly and reliably.

By investing in modern equipment, we're creating a better experience for everyone who walks through our doors. The updated systems help reduce downtime, improve workflow, and ensure our team has the tools needed to provide dependable service each day.

Along with improvements at our new location, we also encourage customers to take advantage of the Midway Co-op mobile app. The app provides quick and convenient access to important information right from your phone, helping you stay connected no matter where you are.

With the app, customers can:

- View market information and updates
- Access scale tickets and account details
- Pay invoices directly through the app
- Sign contracts electronically
- Check purchase history
- Receive important announcements and notifications
- Quickly connect with Midway Co-op services

Downloading the app is simple. Customers can search "Midway Co-op" in the Apple App Store or Google Play Store, or visit midwaycoop.com for more information and download links.

If you have any issues signing up for the app or would like more information about its features, please reach out to us. We would be happy to help answer questions and assist with setup.

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