



For Immediate Release

May 13, 2020

For more information:

Nichole Gouldie

MKC

(620) 345-6328

ngouldie@mkcoop.com

MKC announces the acquisition of Mid-West Fertilizer

PAOLA, Kan. and MOUNDRIDGE, Kan. – MKC, a farmer-owned agricultural cooperative, has finalized the acquisition of Mid-West Fertilizer, Inc., a full-service agricultural retailer headquartered in Paola, Kansas, effective May 12. The company will operate as Mid-West Fertilizer, LLC.

MKC President and CEO Brad Stedman said, "Together, the acquisition strengthens our position in the marketplace and will allow us to expand our services to create additional value for our owners and customers. We see growth of our footprint as a key part of our strategy. Mid-West Fertilizer is a strong ag retail organization with a great team. The synergies gained through this acquisition will allow both companies to continue to achieve greater success."

The acquisition included grain, wholesale and retail agronomy, energy, feed and trucking. MKC and Mid-West Fertilizer have worked beside one another for three years through their relationship with Team Marketing Alliance, LLC, a majority-owned subsidiary of MKC.

"We chose to partner with an organization that will continue to bring value to producers, provide employees' career development opportunities and allow our organization to be successful well into the future," said Rod Silver, former president and CEO of Mid-West Fertilizer. "I look forward to the long-term value and new opportunities for our producers, employees and communities."

Mid-West Fertilizer, LLC. will be operated as a wholly-owned subsidiary of MKC. Silver will continue to provide leadership to Mid-West Fertilizer, LLC. after the acquisition.

###

About Mid-West Fertilizer, Inc.

Mid-West Fertilizer, Inc. of Paola, Kansas, was started in 1980 as a regional fertilizer distributor selling and delivering fertilizer to local fertilizer dealers throughout the region stretching between the Mississippi River and the Rocky Mountains. Along with the wholesale fertilizer business, Mid-West Fertilizer now services farmers with grain handling, custom application, crop nutrients, crop

protection products, seed, feed, fuels, lubricants, propane, trucking and tire sales through 155 employees and 25 locations in Kansas, Arkansas, Oklahoma and Missouri. To learn more, visit www.midwestfertilizerinc.com.

About MKC

MKC (Mid Kansas Cooperative) is a full-service farm cooperative offering a complete line of products, programs and services for both farm and urban customers throughout Kansas. With a current membership of nearly 10,000 members, MKC specializes in grain, agronomy, energy, feed and risk management. More than 375 employees play an essential role in the growth and success of the cooperative. Since its' founding in 1965, MKC has expanded its footprint through mergers and acquisitions to meet the needs of the producer. Learn more about MKC at www.mkcoop.com and follow the MKC story on [Facebook](#), [Twitter](#) and [Instagram](#).